| Period of account | 2013.03 (36th fiscal year) | 2014.03 <br> (37th fiscal year) | 2015.03 <br> (38th fiscal year) | 2016.03 (39th fiscal year) | 2017.03 (40th fiscal year) | 2018.03 (41st fiscal year) | 2019.03 (42nd fiscal year) | 2020.03 (43rd fiscal year) | 2021.03 (44th fiscal year) | 2022.03 (45th fiscal year) | 2023.03 <br> (46th fiscal year) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating revenue | 193,028 | 202,240 | 219,289 | 237,683 | 245,148 | 263,453 | 277,069 | 279,510 | 266,316 | 262,155 | 273,793 |
| Ordinary income (loss) | 21,835 | 15,567 | 14,747 | 16,200 | $(69,543)$ | 81,694 | 58,205 | 75,104 | 100,014 | 35,441 | 87,485 |
| Profit (loss) attributable to owners of parent | 20,839 | 10,632 | 12,864 | 14,598 | $(72,187)$ | 70,572 | 37,781 | 59,600 | 78,864 | 55,678 | 54,926 |
| Comprehensive income | 24,793 | 15,619 | 22,835 | 12,888 | $(70,550)$ | 77,461 | 40,643 | 70,918 | 81,545 | 59,673 | 71,409 |
| Net assets | 286,710 | 306,726 | 328,315 | 338,132 | 267,226 | 344,437 | 381,501 | 442,496 | 515,128 | 563,963 | 619,837 |
| Total assets | 1,165,576 | 1,155,203 | 1,190,368 | 1,175,063 | 1,228,930 | 1,275,957 | 1,301,908 | 1,282,389 | 1,219,109 | 1,263,296 | 1,297,316 |
| Net assets per share (yen) | 178.59 | 187.92 | 199.53 | 206.42 | 159.58 | 206.12 | 227.35 | 265.11 | 310.02 | 339.51 | 370.92 |
| Profit (loss) attributable to owners of parent per share (yen) | 13.30 | 6.79 | 8.21 | 9.32 | (46.08) | 45.05 | 24.12 | 38.04 | 50.34 | 35.54 | 35.06 |
| Diluted profit per share (yen) | - | - | - | - | - | - | - | - | - | - | - |
| Shareholders' equity ratio (\%) | 24.0 | 25.5 | 26.3 | 27.5 | 20.3 | 25.3 | 27.4 | 32.4 | 39.8 | 42.1 | 44.8 |
| Return on equity (\%) | 7.8 | 3.7 | 4.2 | 4.6 | (25.2) | 24.6 | 11.1 | 15.5 | 17.5 | 10.9 | 9.9 |
| Price earnings ratio (times) | 20.3 | 48.6 | 50.8 | 60.8 | (9.7) | 10.5 | 16.4 | 11.5 | 10.2 | 9.0 | 9.1 |
| Net cash provided by (used in) operating activities | 2,245 | $(29,135)$ | $(38,249)$ | $(43,045)$ | $(37,451)$ | $(32,634)$ | 7,329 | 19,698 | 113,179 | 46,089 | $(1,318)$ |
| Net cash provided by (used in) investing activities | 53,030 | $(9,342)$ | $(5,155)$ | $(2,368)$ | $(2,858)$ | $(1,711)$ | $(1,165)$ | 6,214 | $(4,566)$ | $(4,032)$ | $(2,692)$ |
| Net cash provided by (used in) financing activities | $(40,414)$ | $(21,392)$ | 13,503 | 6,589 | 58,863 | 21,259 | $(12,573)$ | $(24,339)$ | $(108,786)$ | $(50,162)$ | $(12,933)$ |
| Cash and cash equivalnts at end of period | 208,969 | 151,711 | 122,306 | 83,275 | 101,719 | 88,551 | 82,346 | 82,545 | 82,233 | 74,242 | 57,666 |
| Number of employees | 5,766 | 5,643 | 5,820 | 6,036 | 6,057 | 6,202 | 6,623 | 5,335 | 5,424 | 5,317 | 5,332 |

(Notes) $1 \quad$ Operating revenues are presented exclusive of consumption tax
"Diluted profit per share" for the 40th fiscal year are not shown since the Company posted a loss per share and there was no dilutive security.
"Diluted profit per share" for the 36th to 39th and 41st to 46th fiscal year are not shown since there was no dilutive security.
As of October 1, 2013, the Company executed a stock split where each share of its common stock was split into 10 shares. In association therewith, "Net assets per share" and "Profit attributable to owners of parent per share" were calculated supposing that the stock split was conducted at the beginning of the 36th fiscal year.
5 Pursuant to amendments in Accounting Standard, etc. for Business Combinations, "Net income (loss)" was renamed to "Profit (loss) attributable to owners of parent" from the 39th fiscal year.
6 The Company has applied the "Partial Amendments to Accounting Standard for Tax Effect Accounting" (ASBJ Statement No. 28, February 16, 2018) from the beginning of the 42nd fiscal year. Accordingly, key financial data for the 41st fiscal year are stated as figures to which the above accounting standard, etc. has been retrospectively applied.

