

(TRANSLATION)

Brief Statement of Third Quarter Financial Results
for the Fiscal Year Ending March 2004 (Consolidated)

February 2, 2004

Forward-looking Statement

The statements and figures contained in this Brief Statement of Third Quarter Financial Results for the fiscal year ending March 2004 (the "Brief Statement") with respect to ACOM's plans and strategies and other statements that are not historical facts but are forward-looking statements about the future performance of ACOM are based on management's assumptions and beliefs in light of the information currently available to it and involve risks and uncertainties. Actual results may differ from those in the forward-looking statements as a result of various factors. Potential risks and uncertainties include, without limitation, general economic conditions in ACOM's market and changes in the size of the overall market for consumer loans, the rate of default by customers, the level of interest rates paid on ACOM's debt, and legal limits on interest rates charged by ACOM.

Name of the company: ACOM CO., LTD. ("ACOM" or the "Company")

Stock market: Tokyo Stock Exchange

Code Number: 8572

Location of the head office: Tokyo

URL <http://ir.acom.co.jp/>

Reference:

Position of the representative: President & Chief Executive Officer

Name: Shigeyoshi Kinoshita

Position of the person in charge: General Manager of Corporate Planning Department

Name: Yoshinori Matsubara

Telephone Number: (03) 3270 – 3423

1. Items Relating to the Preparation of Brief Statement of Third Quarter Financial Results

Change in Accounting Policies : None

Change in Scope of Consolidation and Equity Method : None

Note: All amounts under minimum units appearing in each of the tables have been disregarded throughout this brief statement and the annexed materials.

2. Consolidated Business Results for the Third Quarter Accounting Period (from April 1, 2003 to December 31, 2003)

(1) Consolidated Operating Results

	Operating Income		Operating Profit		Income Before Extraordinary Items		Net Income (Third Quarter)	
	(Millions of yen)	yoy%	(Millions of yen)	yoy%	(Millions of yen)	yoy%	(Millions of yen)	yoy%
12/03 (3Q)	328,434	—	96,019	—	94,925	—	53,212	—
12/02 (3Q)	—	—	—	—	—	—	—	—
3/03 (Annual)	437,572		146,695		144,244		75,096	

	Net Income per Share (Yen)	Net Income per Share Diluted (Yen)
12/03 (3Q)	368.85	—
12/02 (3Q)	—	—
3/03 (Annual)	513.09	—

Note: The figures on the previous third quarter and the figures showing the increase/decrease from previous third quarter are omitted, because consolidated first quarter financial statements are prepared from this fiscal year.

[Qualitative Information on the Company's Consolidated Business Results]

In this third quarter of the consolidated accounting term, the Japanese economy showed some signs of recovery, with the manufacturing sector the focus as exports and private sector capital spending increased. Private consumption, however, remained stalled on the back of sagging household incomes and persistent high unemployment, and the deflationary trend showed little sign of abating. Ultimately, it continued in an adverse environment.

Against this background, our Group's basic management policy was aimed at thorough observance of business ethics (compliance), improving asset quality, increase in sales force by the new sales system and full implementation of low-cost operation. With our mainstay loan business as the linchpin, we focused our efforts on expanding our share of the consumer credit market as a whole and broadening our revenue base: promoting synergies and boosting quality at our credit card and installment sales businesses, and expanding our loan guarantee and loan servicing businesses.

Since our interim accounting period closing, we have taken a number of steps aimed at better managing our loan portfolio, notably improving credit-screening procedures and improving the quality of the counseling we provide. In addition, we have been engaged in relocating branches with an eye on raising efficiency, expanding our network of ATMs and CDs, launching a tie-up with The Hokuriku Bank, Ltd. on guarantees for personal loans, and teaming up with AUTOBACS SEVEN CO., LTD. to launch the "TOTAL CAR LIFE MasterCard®".

These activities saw us record third-quarter results of ¥328.434 billion for operating income, ¥94.925 billion for income before extraordinary items, and ¥53.212 billion for net income.

(2) Consolidated Financial Status

	Total Assets (Millions of yen)	Shareholders' Equity (Millions of yen)	Ratio of Shareholders' Equity	Shareholders' Equity Per Share (Yen)
12/03 (3Q)	2,082,462	678,153	32.6%	4,723.80
12/02 (3Q)	—	—	—	—
3/03 (Annual)	2,183,414	644,431	29.5%	4,405.09

Note: The figures on the previous third quarter and the figures showing the increase/decrease from previous third quarter are omitted, because consolidated first quarter financial statements are prepared from this fiscal year.

[Consolidated Cash Flow Status]

	From Operating Activities	From Investing Activities	From Financing Activities	(Millions of yen) Cash and Cash Equivalents At the End of Year
12/03 (3Q)	110,813	(13)	(132,279)	144,921
12/02 (3Q)	—	—	—	—
3/03 (Annual)	47,550	(8,191)	7,906	166,739

Note: The figures on the previous third quarter and the figures showing the increase/decrease from previous third quarter are omitted, because consolidated first quarter financial statements are prepared from this fiscal year.

[Qualitative Information on Changes of the Company's Consolidated Financial Position]

Between the end of our last consolidated financial year and the end of this third quarter, our total assets fell by ¥100.951 billion. Shareholders' equity, however, increased by ¥33.722 billion, lifting ratio of shareholders' equity 3.1 percentage points to 32.6%.

A breakdown of the decline in total assets reveals a ¥98.292 billion drop in current assets (falls of ¥33.759 billion in loans receivable and ¥31.951 in installment receivables were primary factors) and a ¥2.367 billion decline in fixed assets (a drop of ¥2.532 billion in tangible fixed assets was the chief factor). On the liabilities side, current liabilities decreased by ¥53.403 billion (main factors were a ¥15.606 billion drop in short-term loans and a ¥18.012 billion decline in accrued income taxes), while fixed liabilities fell by ¥81.684 billion (the chief factor was a decrease of ¥87.508 billion in our long-term loans).

(Cash Flows)

Our holdings of cash and cash equivalents stood at ¥144.921 billion at the end of this third quarter, a ¥21.818 billion decrease on the balance at the close of our last consolidated financial year.

Operating activities generated net cash of ¥110.813 billion. Chief components of this figure were income before income taxes for the quarter of ¥94.322 billion, declines amounting to ¥65.763 billion in loans and installments receivable, and ¥60.759 billion in income taxes paid. Investing activities used net cash of ¥13 million, as purchases of tangible fixed assets just exceeded an overall net inflow elsewhere. Financing activities used net cash of ¥132.279 billion. Outflows to repay loans and redeem straight bonds (¥375.471 billion) outweighed inflows from fresh loans and issuance of new straight bond (¥266.039 billion). Share buybacks and the payment of dividends were also a factor.

3. Forecasts for the Fiscal Year Ending March 2004 (from April 1, 2003 to March 31, 2004)

[Qualitative Information on Prospects for Business Results]

Results for this quarter were broadly in line with the full-year projections previously announced on 28 October 2003.

Annexed Materials
Third Quarter Consolidated Income Statements

(Millions of yen)

Subject	Term	This third quarter consolidated accounting period From April 1, 2003 to December 31, 2003		Prior consolidated fiscal year From April 1, 2002 to March 31, 2003	
		Amount	Percentage	Amount	Percentage
I. Operating income		328,434	100.0	437,572	100.0
Interest on loans receivable		290,268		390,710	
Fees from credit card business		4,337		5,071	
Fees from installment sales finance business		17,116		25,120	
Fees on guaranteed loans receivable		3,155		1,667	
Collection of purchased receivables		1,207		436	
Other financial income		13		27	
Sales		6,078		6,344	
Other operating income		6,255		8,194	
II. Operating expenses		232,415	70.8	290,877	66.5
Financial expenses		20,503		30,562	
Cost of purchased receivables		690		66	
Cost of sales		3,833		3,795	
Other operating expenses		207,387		256,452	
Operating profit		96,019	29.2	146,695	33.5
III. Non-operating income		1,024	0.3	1,380	0.3
IV. Non-operating expenses		2,118	0.6	3,831	0.8
Income before extraordinary items		94,925	28.9	144,244	33.0
V. Extraordinary income		397	0.1	5	0.0
VI. Extraordinary losses		1,001	0.3	9,836	2.3
Income before income taxes		94,322	28.7	134,414	30.7
Income taxes (corporation tax, inhabitants' tax and enterprise tax)		42,403	12.4	70,157	13.5
Deferred income taxes		(1,699)		(11,179)	
Gain (loss) on minority interests in consolidated subsidiaries		405	0.1	339	0.0
Net income		53,212	16.2	75,096	17.2

Third Quarter Consolidated Balance Sheets

(Millions of yen)

Subject	Term	This third quarter consolidated accounting period (As of December 31, 2003)		Prior consolidated fiscal year (As of March 31, 2003)	
		Amount	Composition ratio	Amount	Composition ratio
			%		%
(Assets)					
I. Current assets		1,974,562	94.8	2,072,855	94.9
Cash and time deposits		92,213		86,966	
Loans receivable		1,626,496		1,660,256	
Installment receivables		247,846		279,798	
Deferred tax assets		42,407		40,264	
Short-term loans		53,971		81,028	
Other current assets		36,550		34,158	
Allowances for bad debts		(124,924)		(109,617)	
II. Fixed assets		106,790	5.1	109,158	5.0
Tangible fixed assets		53,879		56,412	
Intangible fixed assets		1,448		1,455	
Investments and other assets		51,462		51,290	
III. Deferred assets		1,108	0.1	1,400	0.1
Bond discount		1,108		1,400	
Total assets		2,082,462	100.0	2,183,414	100.0
(Liabilities)					
I. Current liabilities		437,501	21.0	490,904	22.5
Short-term loans		13,806		29,413	
Current portion of long-term loans		317,995		318,761	
Current portion of bonds and notes		40,387		40,388	
Accrued income taxes		13,837		31,849	
Deferred income on installment sales		29,337		37,642	
Other current liabilities		22,135		32,848	
II. Fixed liabilities		965,929	46.4	1,047,614	48.0
Straight bonds		290,463		285,735	
Long-term loans		665,197		752,705	
Other fixed liabilities		10,268		9,173	
Total liabilities		1,403,431	67.4	1,538,519	70.5
(Minority interests in consolidated subsidiaries)					
Minority interests in consolidated subsidiaries		877	0.0	463	0.0
(Shareholders' equity)					
I. Common stock		17,282	0.8	17,282	0.8
II. Capital surplus		25,772	1.2	25,772	1.2
III. Eamed surplus		644,429	31.0	606,622	27.8
IV. Securities valuation adjustment		3,703	0.2	75	0.0
V. Foreign currency translation adjustments		(1,905)	(0.1)	(1,518)	(0.1)
VI. Treasury stock		(11,099)	(0.5)	(3,803)	(0.2)
Total shareholders' equity		678,153	32.6	644,431	29.5
Total liabilities, minority interests, and shareholders' equity		2,082,462	100.0	2,183,414	100.0

Third Quarter Consolidated Statements of Cash Flows

(Millions of yen)

Subject	Term	This third quarter consolidated accounting period From April 1, 2003 to December 31, 2003	Prior consolidated fiscal year From April 1, 2002 to March 31, 2003
		Amount	Amount
I. Cash flows from operating activities			
Income before income taxes		94,322	134,414
Depreciation and amortization		3,901	6,043
Increase in allowance for bad debts		14,339	31,572
Decrease (increase) in loans outstanding		33,785	(41,705)
Decrease (Increase) in installment sales receivables		31,978	(10,653)
(Decrease) increase in deferred income on installment sales		(8,307)	(1,740)
Other operating activities		1,265	10,636
Subtotal		171,284	128,566
Income taxes paid		(60,759)	(81,350)
Others		288	335
Cash used in operating activities		110,813	47,550
II. Cash flow from investing activities			
Purchase of tangible fixed assets		(1,855)	(4,389)
Other investment activities		1,842	(3,801)
Net cash provided by (used in) investing activities		(13)	(8,191)
III. Cash flow from financing activities			
Proceeds from short-term loans		26,560	86,232
Repayments of short-term loans		(42,187)	(75,830)
Proceeds from issue of straight bonds		34,768	35,580
Payments for redemption of straight bonds		(30,292)	(34,386)
Proceeds from long-term debt		194,709	342,220
Repayments of long-term debt		(282,991)	(333,086)
Payments for purchase of treasury stocks		(11,066)	(1)
Cash dividends paid by the parent company		(11,540)	(11,700)
Other financing activities		(10,239)	(1,120)
Net cash provided by financing activities		(132,279)	7,906
IV. Effect of exchange rate change on cash and cash equivalents		(339)	(689)
V. Increase (decrease) in cash and cash equivalents		(21,818)	46,576
VI. Cash and cash equivalents at the beginning of the year		166,739	120,163
VII. Cash and cash equivalents at the end of the period		144,921	166,739

Others

1.Consolidated Actual Results

(1) Operating Income by Segment

(Millions of yen)

Segment	Term	This third quarter consolidated accounting period From April 1, 2003 to December 31, 2003		Prior consolidated fiscal year From April 1, 2002 to March 31, 2003	
		Amount	Percentage	Amount	Percentage
Financial business		322,797	98.3 %	431,671	98.7 %
Loan business		295,654	90.0	398,057	91.0
Credit card business		4,388	1.3	5,096	1.2
Installment sales finance business		17,655	5.4	25,725	5.9
Guarantee business		3,450	1.1	1,866	0.4
Loan servicing business		1,648	0.5	925	0.2
Others		0	0.0	0	0.0
Other business		5,637	1.7	5,901	1.3
Rental business		2,723	0.8	3,629	0.8
Others		2,913	0.9	2,271	0.5
Total		328,434	100.0	437,572	100.0

(2) Other Statistics

1) Receivables Outstanding

(Millions of yen)

Segment	Term	This third quarter consolidated accounting period (As of December 31, 2003)	Prior consolidated fiscal year (As of March 31, 2003)
		Loan business	
Credit card business		45,849	41,850
Credit card		45,065	41,114
Others		783	735
Installment sales finance business		201,997	237,948
Loan servicing business		4,066	1,189
Total		1,878,410	1,941,244

2) Bad Debts

(Millions of yen)

Category	Term	This third quarter consolidated accounting period (As of December 31, 2003)	Prior consolidated fiscal year (As of March 31, 2003)
		Loans to borrowers in bankruptcy or under reorganization	
Loans in arrears		31,712	31,302
Loans past due for three months or more		3,486	1,139
Restructured loans		28,160	19,122
Total		73,030	60,791

(Category criteria of concerning situations of bad debts)

Loans to borrowers in bankruptcy or under reorganization

Loans to borrowers declared bankrupt, to borrowers under rehabilitation, to borrowers under reorganization, or other similar circumstances, which are part of loans of accrued interest

Loans in arrears

Other delinquent loans exclusive of accrued interest. This category excludes loans on which interest is being waived in support of business restructuring.

Loans past due for three months or more

Loans past due for three months or more that do not fall into the above two categories.

Restructured loans

Loans, other than those in the above three categories, in which favorable terms, such as the reduction of interest, have been granted with a view to promoting recovery of the loans.

3) Number of Customer Accounts

Segment \ Term	This third quarter consolidated accounting period (As of December 31, 2003)	Prior consolidated fiscal year (As of March 31, 2003)
Loan business	3,160,924	3,161,304
Credit card business	972,991	1,021,131
Credit card	965,914	1,014,845
Others	7,077	6,286
Installment sales finance business	935,133	991,162
Loan servicing business	20,726	10,540
Rental business	11,350	14,519

Notes: The definition of number of customer accounts is as follows,

- (1) Loan business: Number of loan accounts with loan balance outstanding
- (2) Credit card : Cardholder of ACOM MasterCard®
- (3) Installment sales finance business: Number of contracts with receivables outstanding
- (4) Loan Servicing business: Number of accounts for purchased loans
- (5) Rental business: Number of users during the period

4) Other

Item \ Term	This third quarter consolidated accounting period (As of December 31, 2003)	Prior consolidated fiscal year (As of March 31, 2003)
Number of outlets	1,795	1,762
Number of employees	6,145	6,111
Allowance for bad debts (Millions of yen)	126,887	112,549
Allowance for loss on debt guarantee (Millions of yen)	1,471	474
Bad debt write-offs (Millions of yen)	88,063	83,685

Note: The amount of allowance for bad debts counted in "Investment and other assets" on the balance sheets is included in "Allowance for bad debts" in the table above.

2. Non-consolidated Financial Statements
(1) Third Quarter Non-consolidated Balance Sheets

(Millions of yen)

Subject	Term	This third quarter consolidated accounting period (As of December 31, 2003)		Prior consolidated fiscal year (As of March 31, 2003)	
		Amount	Composition ratio	Amount	Composition ratio
			%		%
(Assets)					
I. Current assets		1,875,322	92.4	1,962,129	93.0
Cash and time deposits		81,347		70,602	
Loans receivable		1,616,518		1,652,890	
Installment receivables		173,058		194,369	
Deferred tax assets		41,082		38,998	
Short-term loans		53,021		80,328	
Other current assets		29,234		29,710	
Allowances for bad debts		(118,940)		(104,770)	
II. Fixed assets		153,800	7.6	147,880	7.0
Tangible fixed assets		39,767		42,763	
Intangible fixed assets		1,208		1,214	
Investments and other assets		112,825		103,901	
Total assets		2,029,123	100.0	2,110,009	100.0
(Liabilities)					
I. Current liabilities		403,683	19.9	437,363	20.7
Short-term loans		2,500		3,500	
Current portion of long-term loans		309,800		308,791	
Current portion of bonds and notes		40,000		40,000	
Accrued income taxes		13,549		30,231	
Deferred income on installment sales		19,897		25,518	
Other current liabilities		17,936		29,321	
II. Fixed liabilities		944,837	46.6	1,027,260	48.7
Straight bonds		255,000		255,000	
Long-term loans		681,403		764,656	
Other fixed liabilities		8,433		7,603	
Total liabilities		1,348,520	66.5	1,464,623	69.4
(Shareholders' equity)					
I. Common stock		17,282	0.8	17,282	0.8
II. Capital surplus		25,772	1.3	25,772	1.2
III. Eamed surplus		644,972	31.8	606,083	28.8
IV. Securities valuation adjustment		3,674	0.2	51	0.0
V. Treasury stock		(11,099)	(0.6)	(3,803)	(0.2)
Total shareholders' equity		680,603	33.5	645,386	30.6
Total liabilities and shareholders' equity		2,029,123	100.0	2,110,009	100.0

(2) Third Quarter Non-consolidated Income Statements

(Millions of yen)

Subject	Term	This third quarter consolidated Accounting period From April 1, 2003 to December 31, 2003		Prior consolidated fiscal year From April 1, 2002 to March 31, 2003	
		Amount	Percentage	Amount	Percentage
			%		%
I. Operating income		311,181	100.0	419,258	100.0
Interest on loans receivable		286,564		388,483	
Fees from credit card business		4,268		4,986	
Fees from installment sales finance business		10,697		16,166	
Fees on guaranteed loans receivable		3,155		1,667	
Other financial income		11		26	
Sales		636		105	
Other operating income		5,847		7,822	
II. Operating expenses		218,429	70.2	276,677	66.0
Financial expenses		19,803		29,585	
Cost of sales		634		104	
Other operating expenses		197,991		246,986	
Operating profit		92,751	29.8	142,581	34.0
III. Non-operating income		1,609	0.5	2,118	0.5
IV. Non-operating expenses		118	0.0	197	0.0
Income before extraordinary items		94,242	30.3	144,502	34.5
V. Extraordinary income		395	0.1	5	0.0
VI. Extraordinary losses		1,044	0.3	9,925	2.4
Income before income taxes		93,593	30.1	134,582	32.1
Income taxes (corporation tax, inhabitants' tax and enterprise tax)		41,380	12.7	68,070	13.6
Deferred income taxes		(2,080)		(10,977)	
Net income		54,293	17.4	77,489	18.5
Retained earnings carried forward from the previous period		25,871		30,124	
Retirement of treasury stock		3,771		—	
Interim dividends		5,742		5,851	
Unappropriated retained earnings		70,652		101,762	