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Convocation Notice

Securities Code: 8572 May 30, 2019

#### To Shareholders with Voting Rights

Shigeyoshi Kinoshita Chairman & President ACOM CO., LTD. 1-1, Marunouchi 2-chome, Chiyoda-ku, Tokyo, Japan

# CONVOCATION NOTICE FOR THE 42ND ORDINARY GENERAL MEETING OF SHAREHOLDERS

You are cordially invited to attend the 42nd Ordinary General Meeting of Shareholders of the Company. The meeting will be held as described below.

Even if you are unable to attend the meeting, you can still exercise your voting rights in writing (by mail) or via the Internet. Please exercise your voting rights after a careful review of the Reference Documents for the General Meeting of Shareholders presented hereunder.

1. Date and Time:	Friday, June 21, 2019, at 10:00 a.m. (Reception scheduled to open at 9:00 a.m.)		
2. Place:	MY PLAZA HALL, 4th floor, Meiji Yasuda Seimei Building (Marunouchi MY PLAZA), located at 1-1, Marunouchi 2-chome, Chiyoda-ku, Tokyo, Japan		
3. Agenda of the Meeting:			
Matters to be reported:	1. The Business Report, Consolidated Financial Statements, and results of audits of the Consolidated Financial Statements by the Accounting Auditor and the Audit and Supervisory Committee for the 42nd fiscal year (from April 1, 2018, to March 31, 2019)		
	2. Non-consolidated Financial Statements for the 42nd fiscal year (from April 1, 2018, to March 31, 2019)		
Proposal to be resolved:			
Proposal No. 1:	Dividends from Surplus		
Proposal No. 2:	Election of Six Directors (Excluding Those Serving as Audit and Supervisory Committee Members)		
Proposal No. 3:	Election of Three Directors Serving as Audit and Supervisory Committee Members		
Proposal No. 4:	Election of One Substitute Director Serving as an Audit and Supervisory Committee Member		

#### 4. Internet-based disclosure on the Company's website:

- (1) In accordance with relevant laws and regulations, and the provisions of Article 15 of the Articles of Incorporation of the Company, the Company has posted the following information on its website on the Internet, and so these notes have not been included in the documents attached to this convocation notice. Therefore, the documents attached to this convocation notice are part of the documents audited by the Audit and Supervisory Committee and Accounting Auditor in preparing the Audit Report.
  - Notes to the Consolidated Financial Statements
  - Notes to the Non-consolidated Financial Statements
- (2) If there is any amendment to the Reference Documents for the General Meeting of Shareholders, Business Report, Consolidated Financial Statements or Non-consolidated Financial Statements, such amendment will be posted on the Company's website on the Internet.

The Company's website (Japanese):

https://www.acom.co.jp/corp/ir/stock/shareholders meeting/

\*Please access the following for information in English:

https://www.acom.co.jp/corp/english/ir/stock/shareholders\_meeting/

- If you exercise your voting rights by proxy, you may only delegate your voting rights to a proxy who is a shareholder holding voting rights in the Company. In such cases, only one proxy is allowed.
- If you are attending the General Meeting of Shareholders, please submit the enclosed voting rights exercise form at the reception desk. For the purpose of saving resources, we kindly ask you to bring this convocation notice with you.

Beginning last year, we have made it our practice to refrain from providing gifts to shareholders attending the meeting. We would appreciate your understanding.

### **Reference Documents for General Meeting of Shareholders**

#### Proposal No. 1: Dividends from Surplus

With regard to the Company's basic policy on dividends, we intend to ensure stable and continuous returns of profit to the shareholders, taking into consideration the Company's business performance and equity capital as well as the business environment surrounding the Company.

The Company proposes to pay a year-end dividend for the 42nd fiscal year as follows.

Matters concerning the year-end dividend

- (1) Type of dividend property Cash
- (2) Matters concerning the distribution of dividend property and the total amount to be distributed 1 yen per share (common stock) Total amount: 1,566,614,208 yen
- (3) Effective date of dividends from surplus June 24, 2019

# **Proposal No. 2:** Election of Six Directors (Excluding Those Serving as Audit and Supervisory Committee Members)

All six Directors (excluding those serving as Audit and Supervisory Committee Members; the same shall apply hereinafter in this proposal) will complete their terms of office at the conclusion of this Ordinary General Meeting of Shareholders.

Accordingly, the Company proposes that six Directors be elected.

We have received an opinion from the Audit and Supervisory Committee to the effect that there were no matters of concern with respect to this proposal.

Candidates for Directors are as follows.

No.	Name	Current position and assignment at the Company and significant concurrent positions	Remarks
1	Shigeyoshi Kinoshita	Chairman, President and Chief Executive Officer	Reappointed
2	Kaoru Wachi	Deputy Chairman In charge of Compliance Dept. and Internal Audit Dept.	Reappointed
3	Masataka Kinoshita	Deputy President and Deputy Chief Executive Officer In charge of Human Resources Dept. and System Development & Administration Division	Reappointed
4	Teruyuki Sagehashi	Senior Managing Director and Senior Executive Managing Officer In charge of Corporate Planning Dept., Finance Dept. and Public & Investor Relations Office	Reappointed
5	Naoki Hori	Director (Significant concurrent position) Senior Managing Corporate Executive of Mitsubishi UFJ Financial Group, Inc. Member of the Board of Directors (representative) and Deputy President of MUFG Bank, Ltd.	Reappointed
6 Tomomi Uchida Exect Head Dept.		Executive Managing Officer Head of Credit Supervision Division In charge of Credit Supervision Dept. I, Credit Supervision Dept. II and Compliance for Credit Supervision Office Chief General Manager of Credit Supervision Dept. II	Newly appointed

List of candidates for Directors:

No.	Name (date of birth) and		Career summary, position, assignment	
110.	other remarks		and significant concurrent positions	
	Reappointed	April 1973	Joined Marubeni Corporation	
	Shigeyoshi Kinoshita	April 1978	Joined Japan Consumer Finance Co., Ltd.	
		February 1983	Director and Chief General Manager, General Affairs	
	(April 14, 1949)		Dept. of the Company	
		May 1984	Director and Chief General Manager, Accounting Dept.	
	Cumulative years of service as		of the Company	
	Director of the Company:	August 1986	Managing Director of the Company	
	36 years	June 1988	Managing Director and Head of Business Promotion	
	-		Division of the Company	
	Record of attendance at the	October 1991	Representative and Senior Managing Director of the	
	Board of Directors meetings in		Company	
	the fiscal year ended March	October 1992	Representative and Senior Managing Director and Head	
1	31, 2019:		of the Loan Sales Division of the Company	
	Attendance at	October 1996	Representative Director and Deputy President of the	
	13 out of 13 meetings		Company	
	(100%)	June 2000	Representative Director and President of the Company	
	Number of shares of the	June 2003	President and Chief Executive Officer of the Company	
	Company held:		(to present)	
	30,007,260 shares	June 2010	Chairman, President and Chief Executive Officer of the	
	50,007,200 shares		Company (to present)	
	(Reason for nomination as a can	didate for Directo	or)	
	As President, Mr. Shigeyoshi K	inoshita has an ex	cellent track record of serving as the driving force of the	
			s, backed by his wealth of experience and sophisticated	
	insight into general management. It is believed he will contribute further to the growth and development of			

insight into general management. It is believed he will contribute further to the growth and development of the Company and the Group. Therefore, the Company proposes his election as a Director.

No.	Name (date of birth) and		Career summary, position, assignment
110.	other remarks		and significant concurrent positions
		April 1978	Joined The Mitsubishi Trust and Banking Corporation
			(MTB)
		April 2002	General Manager, Osaka Pension Business Division of MTB
		May 2003	General Manager, Trust Business Division of The Bank of Tokyo-Mitsubishi, Ltd.
		March 2004	General Manager, Trust Assets Planning Division of MTB
	Reappointed	April 2004	General Manager, Asset Management and Administration Planning Division of Mitsubishi Tokyo
	Kaoru Wachi		Financial Group, Inc.
	(December 9, 1955)	June 2005	Executive Officer and General Manager, Asset
			Management and Administration Planning Division of
	Cumulative years of service as		Mitsubishi Tokyo Financial Group, Inc.
	Director of the Company:	June 2005	Executive Officer and General Manager, Trust Assets
	2 years		Planning Division of MTB
	Record of attendance at the	October 2005	Executive Officer and General Manager, Asset
	Board of Directors meetings in		Management and Administration Planning Division of
	the fiscal year ended March		Mitsubishi UFJ Financial Group, Inc.
	31, 2019:	October 2005	Executive Officer and General Manager, Trust Assets
2			Planning Division of Mitsubishi UFJ Trust and Banking
	Attendance at	<b>I</b>	Corporation (MUTB)
	13 out of 13 meetings	June 2008	Director of Mitsubishi UFJ Financial Group, Inc.
	(100%)	June 2008	Managing Director of MUTB
	Number of shares of the	June 2010	Senior Managing Director of MUTB
	Company held:	June 2011	Managing Executive Officer and Group Head, Trust
	10,000 shares		Assets Consolidation Business Group of Mitsubishi
		June 2012	UFJ Financial Group, Inc.
		June 2012 June 2013	Director and Deputy President of MUTB
		Julie 2015	Representative Director and President of M.U. Trust Sougou Kanri Co., Ltd.
		June 2014	Representative Director, President of The Master Trust
		June 2014	Bank of Japan, Ltd.
		June 2017	Deputy Chairman of the Company (to present)
		(Assignment)	r a f a f a f a f a f a f a f a f a f a
			mpliance Dept. and Internal Audit Dept.
	(Reason for nomination as a can		
	Mr. Kaoru Wachi has an excell	ent track record	in the banking business and is an experienced corporate
			to strengthening the functions of the Company's Board of
			onducting highly effective supervision of the management
			pany proposes his election as a Director.

Name (date of birth) and		Career summary, position, assignment
other remarks		and significant concurrent positions
Reappointed         Masataka Kinoshita         (September 19, 1977)         Cumulative years of service as         Director of the Company:         4 years         Record of attendance at the         Board of Directors meetings in         the fiscal year ended March         31, 2019:         Attendance at         13 out of 13 meetings         (100%)         Number of shares of the         Company held:         10,203,120 shares	October 2009 January 2010 April 2010 April 2012 April 2013 April 2013 April 2014 June 2014 April 2015 June 2015 June 2015 June 2015 June 2017 June 2017 (Assignment) In charge of Hum Administration I didate for Director	and significant concurrent positions Joined the Company General Manager, Credit Supervision Division of the Company General Manager, Corporate Planning Dept. of the Company General Manager, Guarantee Business Dept. of the Company General Manager, Business Promotion Dept. of the Company Chief General Manager, Business Planning Dept. of the Company Executive Officer and Chief General Manager, Business Planning Dept. of the Company Executive Managing Officer, Deputy Head of Credit Business Promotion Division and Chief General Manager, Business Planning Dept. of the Company Executive Managing Officer and Deputy Head of Credit Business Promotion Division of the Company Managing Director of the Company Executive Managing Officer and Head of Credit Business Promotion Division of the Company Executive Managing Officer of the Company Executive Managing Officer of the Company Deputy President of the Company (to present) Deputy Chief Executive Officer of the Company (to present) man Resources Dept. and System Development & Division r)
Mr. Masataka Kinoshita has served as General Manager of the loan business and the guarantee budivisions as well as Executive Officer of the Company, and has the wealth of knowledge and track necessary to promote operations accurately and efficiently. Since assuming the position of Director, used that knowledge and experience and has been fulfilling his role and responsibilities as D President, and he is expected to contribute further to the growth and development of the Company a		
	other remarksReappointedMasataka Kinoshita (September 19, 1977)Cumulative years of service as Director of the Company: 4 yearsRecord of attendance at the Board of Directors meetings in the fiscal year ended March 31, 2019: Attendance at 13 out of 13 meetings (100%)Number of shares of the Company held: 10,203,120 shares(Reason for nomination as a cand Mr. Masataka Kinoshita has ser divisions as well as Executive C necessary to promote operations used that knowledge and expe President, and he is expected to	other remarksSeptember 2005 October 2009ReappointedJanuary 2010ReappointedApril 2010Masataka Kinoshita (September 19, 1977)April 2012Cumulative years of service as Director of the Company: 4 yearsApril 2013Record of attendance at the Board of Directors meetings in the fiscal year ended March 31, 2019: Attendance at 13 out of 13 meetings (100%)June 2014Number of shares of the Company held: 10,203,120 sharesJune 2015Number of shares of the Company held: 10,203,120 sharesJune 2016 June 2017 June 2017(Reason for nomination as a cardiate for Director Mr. Masataka Kinoshita has served as General M divisions as well as Executive Officer of the Company and ef used that knowledge and experience and has be

No.	Name (date of birth) and other remarks		Career summary, position, assignment and significant concurrent positions
No.	other remarksReappointedTeruyuki Sagehashi (October 27, 1955)Cumulative years of service as Director of the Company: 4 yearsA yearsRecord of attendance at the 	April 2002 June 2003 June 2004 April 2005 June 2005 October 2005 April 2007 April 2008 April 2010 June 2012 April 2014 June 2015	and significant concurrent positions Joined the Company General Manager, Corporate Management Dept. of the Company Chief General Manager, Human Resources Dept. of the Company General Manager, Internal Audit Dept. of the Company General Manager, Internal Audit Dept. of the Company Chief General Manager, Internal Audit Dept. of the Company Chief General Manager, Operation Risk Management Dept. of the Company Chief General Manager, Business Operations Planning Dept. of the Company Executive Officer and Chief General Manager, Business Operations Planning Dept. of the Company Executive Officer and Chief General Manager, System Development & Administration Dept. of the Company Executive Managing Officer and Chief General Manager, System Development & Administration Dept. of the Company Executive Managing Officer of the Company Managing Director of the Company Managing Director of the Company
	Number of shares of the Company held: 4,000 shares		
		(Assignment) In charge of Cor Investor Relation	porate Planning Dept., Finance Dept. and Public &
	(Reason for nomination as a can	didate for Directo	r)
	Mr. Teruyuki Sagehashi has served as General Manager of the Corporate Management, Human Resources Internal Audit, Business Operations Planning and System Development & Administration divisions as wel as Executive Officer, and has the wealth of experience and extensive insight necessary to streamline and promote the internal control system. Since assuming the position of Director, he has used his knowledg		
and experience to ably perform his role and responsibilities, and he is expected to contrimplementation of strategies towards the further business growth and enhanced business per the Company. Therefore, the Company proposes his election as a Director.			business growth and enhanced business performance of

Jo.	Name (date of birth) and other remarks		Career summary, position, assignment and significant concurrent positions
	other remarks	4 11000	
		April 1983	Joined The Sanwa Bank, Ltd.
		May 2010	General Manager, Corporate Business Planning Division of The Bank of Tokyo-Mitsubishi UFJ, Ltd.
		May 2010	General Manager, Corporate Business Planning
			Division and Co-General Manager, Trust Business Planning Division (in charge of special mission) of Mitsubishi UFJ Financial Group, Inc.
		June 2010	Executive Officer and General Manager, Corporate Business Planning Division of The Bank of
			Tokyo-Mitsubishi UFJ, Ltd.
	Reappointed Naoki Hori	June 2010	Executive Officer, General Manager, Corporate Business Planning Division and Co-General Manager,
	(January 27, 1961)		Trust Business Planning Division (in charge of special mission) of Mitsubishi UFJ Financial Group, Inc.
	Cumulative years of service as Director of the Company:	May 2012	Executive Officer and General Manager, Corporate Banking Business Promotion Division of The Bank of Tokyo-Mitsubishi UFJ, Ltd.
	1 year	May 2012	Executive Officer and General Manager, Corporate
	Record of attendance at the Board of Directors meetings in		Banking Division of Mitsubishi UFJ Financial Group, Inc.
	the fiscal year ended March 31, 2019:	May 2013	Managing Executive Officer of The Bank of Tokyo-Mitsubishi UFJ, Ltd.
	Attendance at	May 2016	Managing Executive Officer of Mitsubishi UFJ
	7 out of 9 meetings (77%)	June 2016	Financial Group, Inc. Managing Director (Representative Director) of The Bank of Tokyo-Mitsubishi UFJ, Ltd.
	*The Board of Directors meetings held before Mr.	May 2017	Senior Managing Director (Representative Director) of The Bank of Tokyo-Mitsubishi UFJ, Ltd.
	Hori's assumption of office as Director on June 22, 2018 are not counted.	June 2017	Member of the Board of Directors (representative) and Senior Managing Executive Officer of The Bank of Tokyo-Mitsubishi UFJ, Ltd.
	Number of shares of the Company held:	April 2018	Member of the Board of Directors (representative) and Senior Managing Executive Officer of MUFG Bank,
	0 shares	May 2018	Ltd. Senior Managing Corporate Executive of Mitsubishi UFJ Financial Group, Inc. (to present)
		June 2018	Director of the Company (to present)
		April 2019	Member of the Board of Directors (representative) and Deputy President of MUFG Bank, Ltd. (to present)
			oncurrent positions) ing Corporate Executive of Mitsubishi UFJ Financial
			e Board of Directors (representative) and Deputy Presider
		of MUFG Bar	/
	(Reason for nomination as a can	didate for Direc	tor)

Executive Officer and Corporate Executive at Mitsubishi UFJ Financial Group, Inc. and as General Manager, Executive Officer and Director at MUFG Bank, Ltd. He is expected to continue utilizing such knowledge and experience to fully play a role in supervising the management of the Company in the future. Therefore, the Company proposes his election as a Director.

No.	Name (date of birth) and other remarks		Career summary, position, assignment and significant concurrent positions	
		October 1982	Joined the Company	
		April 2003	General Manager, Business Promotion Dept. III of the	
		<u>F</u>	Company	
		October 2005	General Manager, Business Promotion Dept. II of the	
			Company	
		April 2007	Chief General Manager, Credit Business Management	
			Dept. of the Company	
		December 2007	Chief General Manager, Marketing Dept. of the	
		0 1 2000	Company	
		October 2008	Head of East Japan Branch of the Company	
	Newly appointed	April 2011	Chief General Manager, Business Promotion Dept. of the Company	
		April 2013	Executive Officer and Chief General Manager,	
	Tomomi Uchida		Business Promotion Dept. of the Company	
	(December 27, 1961)	June 2015	Executive Managing Officer, Deputy Head of Credit	
	(2000)		Business Promotion Division, and Chief General Manager, Business Promotion Dept. of the Company	
		April 2016	Executive Managing Officer and Deputy Head of	
		April 2010	Credit Business Promotion Division of the Company	
	Number of shares of the	June 2016	Executive Managing Officer and Head of Credit	
6	Company held:		Business Promotion Division of the Company	
_	1,000 shares	June 2018	Executive Managing Officer, Head of Credit	
			Supervision Division, and Chief General Manager,	
			Credit Supervision Dept. I of the Company	
		October 2018	Executive Managing Officer, Head of Credit	
			Supervision Division, and Chief General Manager,	
			Credit Supervision Dept. II of the Company (to present)	
		(Assignment)	aina Offican	
		Executive Manag	Supervision Division	
			dit Supervision Dept. I, Credit Supervision Dept. II and	
			Credit Supervision Office	
			lanager of Credit Supervision Dept. II	
	(Reason for nomination as a can	omination as a candidate for Director)		
	-		id experience related to the loan business, the Company's	
			eral Manager of the Loan Business divisions and Credit	
			icer of the Company. Since assuming the position of	
			owledge and experience to contribute to reinforcing and	
			ereby ably performing his role and responsibilities. It is	
			y's management in the future. Therefore, the Company	
	proposes his election as a Director.			

- Notes: 1. Mr. Naoki Hori is a Senior Managing Corporate Executive of Mitsubishi UFJ Financial Group, Inc. and a Member of the Board of Directors (representative) and Deputy President of MUFG Bank, Ltd., both of which are in competition with the Company. There is no conflict of interest between the Company and any of the other candidates.
  - 2. Mr. Naoki Hori is a Senior Managing Corporate Executive of Mitsubishi UFJ Financial Group, Inc., which is the Company's parent company, and a Member of the Board of Directors (representative) and Deputy President of MUFG Bank, Ltd., which is a subsidiary of the Company's parent company.
  - 3. The Company has entered into a limited liability agreement with Mr. Naoki Hori that limits his liability for damage under Article 423, Paragraph 1 of the Companies Act, based on the provisions of Article 427, Paragraph 1 of the Act. The liability for damage under that agreement is limited to the minimum amount stipulated in relevant laws and regulations, and a similar agreement with Mr. Hori is scheduled to be executed upon his reappointment.
  - 4. Mr. Kaoru Wachi was Representative Director and President of The Master Trust Bank of Japan, Ltd., a subsidiary of the Company's parent company, within the past five years.

Proposal No. 3: Election of Three Directors Serving as Audit and Supervisory Committee Members

All four Directors serving as Audit and Supervisory Committee Members will complete their terms of office at the conclusion of this Ordinary General Meeting of Shareholders.

Accordingly, the Company proposes that three Directors serving as Audit and Supervisory Committee Members be elected by decreasing the number of Directors serving as Audit and Supervisory Committee Members by one, because the Company believes that it can continue to ensure the effectiveness of audits in light of the current status of the Company's auditing framework, including collaboration with the internal audit department.

The consent of the Audit and Supervisory Committee has been obtained with respect to this proposal. Candidates for Directors serving as Audit and Supervisory Committee Members are as follows.

List	t of candidates for Direc	tors serving as Audi	t and Sur	pervisory Com	mittee Members <sup>.</sup>
L15	of culture for Direc	ions serving us ridui	i una Dup		mittee memoers.
		0	. •		

No.	Name	Current position at the Company and significant concurrent positions	Remarks
1	Tatsuya Ito	Director Full-time Audit and Supervisory Committee Member	Reappointed Outside Director Independent Director
2	Kazuo Fukumoto	Director Full-time Audit and Supervisory Committee Member	Reappointed
3	Masahide Ishikawa	Representative Director and Chairman of the Board of Meiji Yasuda Asset Management Company Ltd.	Newly appointed Outside Director Independent Director

No.	Name (date of birth) and other remarks	Career summary, position, and significant concurrent positions		
No.	other remarks Reappointed Outside Director Independent Director Tatsuya Ito (February 10, 1958) Cumulative years of service as Director of the Company: 2 years Record of attendance at the Board of Directors meetings in the fiscal year ended March 31, 2019: Attendance at the Audit and Supervisory Committee meetings in the fiscal year ended March 31, 2019: Attendance at 15 out of 15 meetings	Career sum April 1981 October 1999 March 2001 March 2002 March 2003 March 2005 July 2006 April 2007 February 2008 October 2008 July 2010 July 2010 July 2010 July 2012 March 2013 June 2015 June 2017	nmary, position, and significant concurrent positions Joined Japan Development Bank Section Chief, Commerce & Logistics Department of Development Bank of Japan (DBJ) Section Chief, Environment & Energy Department of DBJ Deputy Manager, Environment & Energy Department of DBJ Deputy Manager, Kansai Branch of DBJ Deputy Manager, Kansai Branch of DBJ Deputy Manager, Environment & Energy Department of DBJ Deputy Manager, Manufacturing & Technology Department of DBJ Planning Counselor, Legal and Compliance Department of DBJ Registered as an attorney-at-law (Dai-Ichi Tokyo Bar Association) (to present) Planning Counselor, Legal Affairs & Compliance Department of Development Bank of Japan Inc. (DBJI) Temporary transfer to Okuno & Partners Joined Okuno & Partners Planning Counselor, Legal Affairs & Compliance Department of DBJI Councilor, Legal Affairs & Compliance Department of DBJI Councilor, Legal Affairs & Compliance Department of DBJI Full-time Company Auditor of the Company Director & Full-time Audit and Supervisory Committee Member of the Company (to present)	
	15 out of 15 meetings (100%) Number of shares of the Company held: 0 shares			
	(Reason for nomination as a can Mr. Tatsuya Ito has expressed of	pinions and mad	e Director) e recommendations at various in-house meetings and on f knowledge and experience acquired over many years	

Mr. Tatsuya Ito has expressed opinions and made recommendations at various in-house meetings and on other occasions taking advantage of a wealth of knowledge and experience acquired over many years through his career primarily involved in financial business practice and corporate legal affairs in the finance industry, which is also the Company's domain, as well as experience as an attorney. Based on such knowledge and experience, he is expected to be instrumental to the further reinforcement of the supervisory function within the Company in the future as well. Therefore, the Company proposes his election as an Outside Director serving as an Audit and Supervisory Committee Member.

No.	Name (date of birth) and other remarks	Career sur	nmary, position, and significant concurrent positions
	Reappointed	March 1980 April 2002	Joined the Company General Manager, Corporate Management Dept. of the
	Kazuo Fukumoto (February 27, 1958)	June 2003 October 2005	Company Chief General Manager, Corporate Management Dept. of the Company Executive Officer and Chief General Manager,
	Cumulative years of service as Director of the Company (cumulative years of service as a Director serving as an Audit	April 2007 June 2012	Executive Officer and Chief General Manager, Corporate Management Dept. of the Company Executive Officer and Chief General Manager, Corporate Planning Dept. of the Company Executive Managing Officer and Head of Credit
	and Supervisory Committee Member):	June 2013 June 2015	Business Promotion Division of the Company Managing Director of the Company Executive Managing Officer of the Company
	6 years (2 years) Record of attendance at the Board of Directors meetings in the fiscal year ended March 31, 2019:	June 2017	Director & Full-time Audit and Supervisory Committee Member of the Company (to present)
	Attendance at 13 out of 13 meetings (100%)		
2	Record of attendance at the Audit and Supervisory Committee meetings in the fiscal year ended March 31, 2019:		
	Attendance at 15 out of 15 meetings (100%)		
	Number of shares of the Company held:		
	10,000 shares	didata fan Dinaat	
	the Corporate Planning, Manag Company over many years. Si Accounting divisions, has dem expressed opinions and made	Ith of experience gement, and Acc ince assuming the constrated consider recommendations	and excellent insight from serving as General Manager of counting divisions as well as Executive Officer of the he position of Director, he has been in charge of the lerable knowledge of finance and accounting, and has s at various in-house meetings and on other occasions. expected to be instrumental to the further reinforcement of

the supervisory function within the Company in the future as well. Therefore, the Company proposes his

election as a Director serving as an Audit and Supervisory Committee Member.

No.	Name (date of birth) and other remarks	Career sur	nmary, position, and significant concurrent positions
		April 1978 April 2002	Joined Meiji Mutual Life Insurance Company General Manager, Financial Affairs Department, Investment Division of Meiji Mutual Life Insurance Company
		January 2004	General Manager, Investment Planning & Research Department of Meiji Yasuda Life Insurance Company
		April 2005	Managing Director and Managing Operating Officer of Meiji Dresdner Asset Management Ltd.
		April 2007	General Manager, Credit Analysis & Investment Risk Management Department of Meiji Yasuda Life Insurance Company
	Newly appointed Outside Director	July 2007	Operating Officer and General Manager, Credit Analysis & Investment Risk Management Department of Meiji Yasuda Life Insurance Company
	Independent Director Masahide Ishikawa	April 2009	Operating Officer and Chief General Manager, Nagoya Marketing Headquarters of Meiji Yasuda Life Insurance
	(March 15, 1956) Number of shares of the Company held:	April 2010	Company Managing Operating Officer and Chief General Manager, Nagoya Marketing Headquarters of Meiji Yasuda Life Insurance Company
3		April 2011	Managing Operating Officer of Meiji Yasuda Life Insurance Company
	0 shares	April 2013	Representative Director and President of Meiji Yasuda Asset Management Company Ltd.
		July 2014	Vice Chairman of Japan Investment Advisers Association
		July 2017	Vice Chairman of Japan Investment Advisers Association
		April 2018	Representative Director and Chairman of the Board of Meiji Yasuda Asset Management Company Ltd. (to present)
		Representative	current position) Director and Chairman of the Board of Meiji Yasuda tent Company Ltd.
	(Reason for nomination as a can	didate for Outside	e Director)
			lge and experience acquired in the finance industry over
			e manager. He has also served as Vice Chairman of the
	supervise and provide appropria	te advice for the	otal, and thus has wide-ranging insight. He is expected to management of the Company from an external viewpoint fore, the Company proposes his election as an Outside
	Director serving as an Audit and		

#### Notes: 1. There is no conflict of interest between the Company and each candidate.

- 2. Mr. Tatsuya Ito and Mr. Masahide Ishikawa are candidates for Outside Directors.
- 3. The Company has entered into limited liability agreements with Mr. Tatsuya Ito and Mr. Kazuo Fukumoto that limit their liability for damage under Article 423, Paragraph 1 of the Companies Act, based on the provisions of Article 427, Paragraph 1 of the Act. The liability for damage under those agreements is limited to the minimum amount stipulated in the relevant laws and regulations, and similar agreements with Mr. Tatsuya Ito and Mr. Kazuo Fukumoto are scheduled to be executed upon their respective appointments. The Company plans to enter into the same agreement with Mr. Masahide Ishikawa upon his appointment.
- 4. The Company has reported to the Tokyo Stock Exchange that Mr. Tatsuya Ito is an independent director subject to the rules of the Tokyo Stock Exchange, and the Company plans to continue to designate him as an independent director upon his appointment. The Company plans to designate Mr. Masahide Ishikawa as an independent director upon his appointment.
- 5. Mr. Tatsuya Ito has previously been an officer (an auditor) of the Company who was not a business executor for the Company.

Proposal No. 4: Election of One Substitute Director Serving as Audit and Supervisory Committee Member

In preparation for the contingency that the number of Directors serving as Audit and Supervisory Committee Members falls below the required number stipulated in relevant laws and regulations, the Company proposes that one Substitute Director serving as an Audit and Supervisory Committee Member be elected.

The consent of the Audit and Supervisory Committee has been obtained with respect to this proposal. Candidate for Substitute Director serving as Audit and Supervisory Committee Member is as follows.

Name (date of birth) and other remarks	Career summary, position, and significant concurrent positions	
	April 1983	Appointed Prosecutor, the Tokyo District Public Prosecutor's Office
	April 1990	Assistant Judge, Tokyo District Court
	April 1993	Prosecutor, the Tokyo District Public Prosecutor's
	r	Office
	June 1995	Registered as an attorney-at-law (Daini Tokyo Bar Association) (to present)
Hitoshi Shimbo	June 1995	Joined Nozomi Sogo Attorneys at Law (to present)
(July 10, 1952)	March 2009	Outside Company Auditor, EMCOM Holdings Co., Ltd.
	April 2012	Managing Director, Kanto Federation of Bar
Number of shares of the Company		Associations
held:	April 2012	Vice Chairman, Daini Tokyo Bar Association
0 shares	April 2012	Managing Director, Japan Federation of Bar Associations
	April 2013	Mediator, Nuclear Damage Compensation Dispute
	-	Resolution Centre (to present)
	June 2015	Outside Director of the Company
	(Significant con	ncurrent position)
	Attorney-at-law	- V
	Nozomi Sogo A	Attorneys at Law

(Reason for nomination as a candidate for Substitute Outside Director)

Mr. Hitoshi Shimbo, as a legal professional, has thorough knowledge of corporate legal affairs as well as advanced expertise and a wealth of practical experience developed over many years, and accordingly is qualified to engage in the further reinforcement of the supervisory function within the Company. Therefore, the Company proposes his election as a Substitute Outside Director serving as an Audit and Supervisory Committee Member. Although he has not been directly involved in corporate management other than as an outside director or outside company auditor, it is anticipated that he will perform his duties as an Outside Director appropriately for the reasons mentioned above.

Notes: 1. There is no conflict of interest between the Company and the candidate.

- 2. Mr. Hitoshi Shimbo is a candidate for Substitute Outside Director serving as Audit and Supervisory Committee Member.
- 3. The Company intends to appoint Mr. Hitoshi Shimbo as an independent director upon his appointment as a Director serving as an Audit and Supervisory Committee Member.
- 4. The Company plans to enter into a limited liability agreement with Mr. Hitoshi Shimbo that limits his liability for damage under Article 423, Paragraph 1 of the Companies Act, based on the provisions of Article 427, Paragraph 1 of the Act. The liability for damage under the agreement is limited to the minimum amount stipulated in the relevant laws and regulations.
- 5. Mr. Hitoshi Shimbo has previously been an officer (an auditor) of the Company who was not a business executor for the Company.

End.

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(Appendix to the Convocation Notice for the 42nd Ordinary General Meeting of Shareholders)

# Business Report (April 1, 2018 - March 31, 2019)

#### **Overview of Consolidated Business Activities** 1.

#### (1) Developments and Results of Business Activities

During the fiscal year ended March 31, 2019, recovery in consumer spending and improvement in the employment and income environment continued in Japan. The Japanese economy is expected to maintain moderate economic recovery in the future as well, due in part to the effects of various economic policies implemented by the government. However, the possibility of an economic downturn still remained due to uncertainty in overseas economies and the impact of fluctuations in the financial and capital markets.

In the nonbank business sector, the market is gradually expanding while requests for interest repayment have steadily decreased. However, future trends need to be closely monitored on an ongoing basis, as requests for interest repayment are susceptible to the impacts of changes in the external environment.

In such an environment, under its management vision of "strive to become the leading company in personal loan market which provides prime satisfaction to the utmost number of customers and win their trust in return," the Company Group has positioned its loan and credit card business, guarantee business and overseas financial business as the three core business categories and has strived to increase market shares in the personal loan market, while making efforts to contribute to sound growth of the market.

Consolidated operating revenue for the fiscal year ended March 31, 2019, increased to 277,069 million yen (up 5.2% year-on-year) primarily due to increases in interest on operating loans and revenue from credit guarantee. Operating expenses increased to 219,461 million yen (up 20.2% year-on-year) mainly due to the posting of provision for loss on interest repayment, in spite of decreases in financial expenses and bad debt expenses. As a result, operating profit was 57,607 million yen (down 28.8% year-on-year), ordinary profit was 58,205 million yen (down 28.8% year-on-year), and profit attributable to owners of parent was 37,781 million yen (down 46.5% year-on-year).

Details of main financial service businesses by segment are as follows:

1) Loan and credit card business

In the domestic loan business, we made efforts to increase the number of new customers, improve product/service functions, and maintain the soundness of loan portfolio.

As for measures for increasing the number of new customers, we began featuring Atsuro Watabe and Miki Sato in our advertisement as celebrity promoters in August 2018 to publicize the sound logo of "Hajimete-no (First time at) ACOM" and products/services while placing advertisements on the Internet video site YouTube. Through these efforts, we strove to expand recognition and earn favorable public image for targets.

As for the improvement of product/service functions, we adopted to all-day real-time fund transfer, a service that financial institutions have launched, in order to further enhance convenience for customers. Further, we made continuous efforts to enhance the quality of digital channels such as our website.

In addition to these marketing activities, we have endeavored to maintain the soundness of our loan portfolio and improve the customer-reception quality of our employees by reinforcing the development of human resources through training for credit control, and customer reception including the improvement of the accuracy of credit screenings. As a result, accounts receivable - operating loans at the end of the current fiscal year increased to 821,943 million yen (up 2.3% year-on-year).

In the domestic credit card business, we have made efforts to promote sales and increase the utilization rate including the issuance of IC-chip-embedded credit cards by instant issue credit card machines installed at automatic contract machine corners nationwide, effective from October 2018. As a result, accounts receivable - installment at the end of the current fiscal year increased to 63,137 million yen (up 20.4% year-on-year).

As a result, the business segment's operating revenue was 144,829 million yen (up 3.6% year-on-year) mainly due to increases in interest on operating loans and revenue from credit card business.

However, operating profit was 11,804 million yen (down 74.8% year-on-year) mainly due to the posting of provision for loss on interest repayment under operating expenses.

#### 2) Guarantee business

In the guarantee business, we continued to work on reasonable communication with existing partners as a credit guarantee company.

To enhance partnerships with existing partners, the Company continued appropriate screening, provided the results of analysis on loan portfolio and the effect of advertisement, and provided various support for existing partners with a view to enhancing their business results and stabilizing their growth.

As a result, the total balance of guaranteed receivables in the guarantee operation of the Company and MU Credit Guarantee Co., LTD. at the end of the current fiscal year was 1,212,255 million yen (up 1.1% year-on-year). The business segment's operating revenue was 69,341 million yen (up 6.2% year-on-year) mainly due to an increase in revenue from credit guarantee, and operating profit was 25,241 million yen (up 41.7% year-on-year) due primarily to a decrease in provision of allowance for doubtful accounts under operating expenses.

#### 3) Overseas financial business

In the overseas financial business, we carried out business operations in the pursuit of further expanding the relevant businesses.

EASY BUY Public Company Limited, which engages in the loan business in the Kingdom of Thailand, actively conducted marketing activities of the Umay+ brand with the aim of enhancing the brand image and gathering and acquiring new customers amid an environment of new loan regulations including new loan standards implemented by the Bank of Thailand in September 2017. As a result, the number of new contracts and accounts receivable - operating loans have increased steadily, thereby building the top-brand position in the Kingdom of Thailand.

PT. Bank Nusantara Parahyangan, Tbk., which engages in the banking business in the Republic of Indonesia, resolved to merge with PT Bank Danamon Indonesia, Tbk., the country's leading bank in which MUFG Bank, Ltd. has made strategic investments, for the purpose of establishing a foundation of retail commercial business as a member of the MUFG Group.

ACOM CONSUMER FINANCE CORPORATION, which engages in the loan business in the Republic of the Philippines, launched a full-fledged business in July 2018 and proactively promoted marketing activities.

We will strive to steadily make our business profitable in the Republic of the Philippines amidst the

country's rapid economic growth by taking advantage of the experience we have nurtured in the personal loan business and overseas financial business development in Japan, the Kingdom of Thailand, and the Republic of Indonesia.

The Company also continues with necessary research activities in other Asian countries to explore the feasibility of business development.

As a result, the business segment's operating revenue amounted to 56,995 million yen (up 9.8% year-on-year), mainly due to an increase in interest on operating loans in accordance with our business expansion, and operating profit was 19,802 million yen (up 27.9% year-on-year).

#### 4) Loan servicing business

IR Loan Servicing, Inc., which engages in the loan servicing business, has endeavored to acquire new business partners and increase profitability amid intensified competition in the purchased receivables market.

As a result, the business segment's operating revenue was 5,893 million yen (down 10.2% year-on-year), mainly due to a decrease in amount of collection from purchased receivables, and operating profit was 390 million yen (down 36.5% year-on-year).

#### (2) Capital Investment

During the fiscal year under review, there was no notable capital investment to report. It is noted that, during the fiscal year under review, the Company sold company housing (two cases: Minami Kashiwa company housing and other) at 890 million yen.

#### (3) Financing

1) The Company has issued the Domestic Unsecured Straight Bonds and Commercial Papers for purposes such as repayment of loans payable as follows:

August 2018	76th Domestic Unsecured Straight Bond	10.0 billion yen
August 2018	77th Domestic Unsecured Straight Bond	15.0 billion yen
January 2019	Commercial Paper	10.0 billion yen
February 2019	Commercial Paper	10.0 billion yen
February 2019	Commercial Paper	10.0 billion yen
March 2019	Commercial Paper	10.0 billion yen

2) EASY BUY Public Company Limited, the Company's consolidated subsidiary, has issued bonds payable for purposes such as repayment of loans payable as follows:

April 20181.0 billion Thai bahtOctober 20181.5 billion Thai baht(Note) The fiscal year end for EASY BUY Public Company Limited is December 31.

3) PT. Bank Nusantara Parahyangan, Tbk., the Company's consolidated subsidiary, raised funds amounting to 150.9 billion Indonesian rupiah by carrying out a capital increase through shareholder allotment on May 17, 2018.

#### (4) Issues to be Addressed

In the three-year medium-term management plan beginning from the fiscal year ending March 31, 2020, the Company has set forth a medium-term management policy of "with expeditious reactions to environmental changes, ACOM will strive for sustainable growth and increasing corporate value, while creating services which exceed customers' expectations." The Company will speedily respond to diversifying trends of customer needs such as the evolution of ICT and women's empowerment in society to create services that exceed customer expectations. Furthermore, in order to fulfill the social responsibility and mission expected of loan and credit card business and guarantee business and become a company that grows together with society, the Company aims to enhance corporate value by strengthening the human resources, computer systems, financial foundations, and governance that support the business, in addition to further promoting compliance and CS management.

For the fiscal year ending March 31, 2022, the final year of this medium-term management plan, the Company has set targets, in the domestic market, of 1.0 trillion yen in balance of the loan and credit card business, and 1.3 trillion yen in balance of the guarantee business, a total of 2.3 trillion yen, and in overseas markets, targets of 54.9 billion Thai baht in balance of the loan business of EASY BUY Public

Company Limited in the Kingdom of Thailand, 1.59 billion pesos in balance of the loan business of ACOM CONSUMER FINANCE CORPORATION in the Republic of the Philippines, 190.0 billion yen in the total overseas financial business, and 2.5 trillion yen in the total three core businesses.

In the medium-term management plan, the Company will continue working to expand business and address the following issues.

Targets and other forward-looking statements are based on information currently available to the Company and on certain assumptions deemed to be reasonable, and do not constitute a promise by the Company that the anticipated results will be achieved. Actual results may differ significantly due to various factors.

#### - Loan and credit card business

In the loan and credit card business, the Company will appropriately grasp new customer needs arising from the progress of ICT and strive to provide customers with favorable experiences by strengthening the customer-reception quality of our employees and promoting digitization while enhancing its promotion activities and improving credit screening accuracy as a means to increase the number of new customers, grow the number of members, and maintain the soundness of its loan portfolio.

#### - Guarantee business

The Group will promote guarantee business with a firm grasp on the environmental changes in the market for personal card loans provided by financial institutions. In order to meet the increasingly complex needs of each and every financial institution in alliance, the Group will make the best use of its expertise gained from loan business to enhance and improve service functions while working for appropriate screening and responding to the customer needs for sound financing as well.

#### - Overseas financial business

In the overseas financial business, we will strive to expand business, maintain the soundness of loan portfolio, and strengthen the internal control structure at EASY BUY Public Company Limited, while pursuing single-year profitability during the term of this medium-term management plan in order to make ACOM CONSUMER FINANCE CORPORATION the second pillar of profit in the overseas financial business. We will also steadily pursue research and analysis activities aimed at realization of starting operations in other Asian countries with a focus on expanding our overseas finance business.

(5)	Changes	in Assets	and Income	e of the	Company
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(Millions of yen, unless otherwise sta				
	39th fiscal year	40th fiscal year	41st fiscal year	42nd fiscal year
Item	ended	ended	ended	ended
	March 31, 2016	March 31, 2017	March 31, 2018	March 31, 2019
Operating revenue	237,683	245,148	263,453	277,069
Ordinary profit (loss)	16,200	(69,543)	81,694	58,205
Profit (loss) attributable to owners of parent	14,598	(72,187)	70,572	37,781
Basic earnings (loss) per share (yen)	9.32	(46.08)	45.05	24.12
Total assets	1,175,063	1,228,930	1,275,957	1,301,908
Net assets	338,132	267,226	344,437	381,501
Net assets per share (yen)	206.42	159.58	206.12	227.35
Accounts receivable - operating loans at fiscal year-end	902,150	930,292	975,116	1,000,428
Accounts receivable - installment at fiscal year-end	28,393	38,648	53,034	63,740
Shareholders' equity	27.52	20.34	25.31	27.36
ratio (%)	[14.95]	[10.60]	[13.04]	[14.17]

(Notes) 1. Basic earnings (loss) per share is calculated based on the average number of shares issued during each fiscal year excluding treasury stock. Net assets per share are calculated based on the total number of shares issued as of the end of each fiscal year excluding treasury stock.

2. The numbers in brackets in the lower row of "Shareholders' equity ratio" indicate the shareholders' equity ratios based on total assets including the total balance of guaranteed receivables.

3. The Company has applied the "Partial Amendments to Accounting Standard for Tax Effect Accounting" (ASBJ Statement No. 28, February 16, 2018) from the beginning of the fiscal year under review. Accordingly, the figures in the assets and income of the Company for the prior fiscal year to which the said accounting standard has been retrospectively applied are used.

#### (6) Principal Parent Company and Subsidiaries

1) Relationship with the parent company

Company Name	Number of shares held (Thousands)	Parent company's percentage of voting rights held (%)	Remarks
Mitsubishi UFJ Financial Group, Inc.	629,509 (40,786)	40.18 (2.60)	Conclusion of business management agreement Conclusion of business and capital alliance agreement

(Note) The numbers in parentheses in the "Number of shares held" and "Parent company's percentage of voting rights held" represent the included number of shares indirectly held and the percentage of voting rights indirectly held, respectively.

#### 2) Principal subsidiaries

Subsidiaries with capital exceeding 100 million yen are as follows:

Company name	Capital	The Company's percentage of voting rights holding (%)	Main business
MU Credit Guarantee Co., LTD.	300 (Millions of yen)	100.00	Credit guarantee business
IR Loan Servicing, Inc.	520 (Millions of yen)	100.00	Loan servicing business
EASY BUY Public Company Limited	6,000 (Millions of Thai baht)	71.00	Unsecured loan business and installment loan business (installment sales finance business)
PT. Bank Nusantara Parahyangan, Tbk.	399,947 (Millions of Indonesian rupiah)	67.59	Banking business
ACOM CONSUMER FINANCE CORPORATION	500 (Millions of Philippine peso)	80.00	Unsecured loan business

(Notes) 1. Capital of PT. Bank Nusantara Parahyangan, Tbk. increased from 338,416 million rupiah to 399,947 million

rupiah as a result of the capital increase through shareholder allotment implemented on May 17, 2018. 2. PT. Bank Nusantara Parahyangan, Tbk. merged on May 1, 2019, with PT Bank Danamon Indonesia,

Tbk. (the surviving company), a consolidated subsidiary of Mitsubishi UFJ Financial Group, Inc.

#### (7) Principal Businesses (as of March 31, 2019)

The principal businesses of the Group include loan and credit card business, guarantee business, overseas financial business, and loan servicing business.

#### (8) Principal Offices (as of March 31, 2019)

 Principal offices of the Company Head office: 1-1, Marunouchi 2-chome, Chiyoda-ku, Tokyo

Business	outlets
Dusiness	ounous

	Loan business outlets	1,000
	Staffed outlets	22
	Unstaffed outlets	978
	Automatic contract machine corners	1,000 locations (1,040)
(Note)	The following are the numbers of automated teller	machines:
	ATMs	51,737
	Proprietary	1,014
	Tie-up	50,723

2) Principal offices of the subsidiaries

Name	Location	Name	Location
MU Credit Guarantee Co., LTD.	Shinjuku-ku, Tokyo	EASY BUY Public Company Limited	Bangkok, Kingdom of Thailand
IR Loan Servicing, Inc.	Chiyoda-ku, Tokyo	PT. Bank Nusantara Parahyangan, Tbk.	Bandung, Republic of Indonesia
		ACOM CONSUMER FINANCE CORPORATION	Pasig, Republic of the Philippines

(Note) PT. Bank Nusantara Parahyangan, Tbk. merged on May 1, 2019, with PT Bank Danamon Indonesia, Tbk. (the surviving company), a consolidated subsidiary of Mitsubishi UFJ Financial Group, Inc.

#### (9) Employees (as of March 31, 2019)

1) Number of employees of the consolidated group

Category	Number of employees
Loan and credit card business	1,411 (80)
Guarantee business	208 (13)
Overseas financial business	4,400 (149)
Loan servicing business	137 (14)
Company-wide (common)	467 (28)
Total	6,623 (284)

(Notes) 1. The number of employees represents the number of employees at work (excluding the number of employees transferred from the Group companies to non-Group companies and including the number of employees transferred to the Group companies from non-Group companies) and does not include the number of fixed-term employees.

#### 2) Employees of the Company

Category	Number of employees	Year-on-year increase (decrease)	Average age	Average length of service
Male	1,228	41	43 years and 3 months	18 years and 4 months
Female	792	43	35 years and 10 months	8 years and 4 months
Total	2,020	84	40 years and 5 months	14 years and 5 months

(Note) The number of employees represents the number of employees at work (excluding the number of employees transferred out of the Company and including the number of employees transferred in the Company), and does not include the number of fixed-term employees.

#### (10) Major Creditors (as of March 31, 2019)

The Company's major creditors and amounts borrowed are as follows.

Creditor	Amount borrowed (Millions of yen)
MUFG Bank, Ltd.	220,776
Shinsei Bank, Limited	46,325
Aozora Bank, Ltd.	30,300
Shinkin Central Bank	25,045

(Note) The amount borrowed from MUFG Bank, Ltd. includes borrowings by privately placed bonds.

<sup>2.</sup> The figures in parentheses in "Number of employees" are the annual average number of fixed-term employees. (If the number of temporary employees of fixed-term employees is counted as 1 person per 8 work hours a day, the annual average number of fixed-term employees will be 275.)

<sup>3.</sup> The number of employees in the "Company-wide (common)" is the number of employees belonging to the administration departments of the Head Office and thus do not fall into any business segment.

### 2. Matters concerning Shares of the Company (as of March 31, 2019)

#### (1) Shares

Total number of shares authorized to be issued	Total number of shares issued	Number of shareholders
5,321,974,000	1,596,282,800	12,026

#### (2) Major Shareholders (Top 10)

Shareholder name	Number of shares held (Thousands)	Percentage of ownership (%)
Mitsubishi UFJ Financial Group, Inc.	588,723	37.57
Maruito Shokusan Co., Ltd.	273,467	17.45
Maruito Co., Ltd.	125,533	8.01
Foundation of Kinoshita Memorial Enterprise	92,192	5.88
Maruito Shoten Co., Ltd.	38,733	2.47
Trust Account of General Incorporated Association Kyoei-Kai	32,598	2.08
Mitsubishi UFJ Trust and Banking Corporation	31,572	2.01
Shigeyoshi Kinoshita	30,007	1.91
NOBUKA Co., Ltd.	30,000	1.91
Japan Trustee Service Bank, Ltd. (Trust account 4)	27,059	1.72

(Notes) 1. For the number of shares held, the amount is rounded down to the nearest thousand.

2. The Company holds 29,668,592 shares of treasury stock but is excluded from the list of major shareholders above.

3. The percentage of ownership is calculated excluding treasury stock.

#### 3. Matters concerning the Stock Acquisition Rights, etc.

- (1) Stock acquisition rights held by the Directors of the Company and issued in consideration of their execution of duties as of the end of this fiscal year Not applicable.
- (2) Stock acquisition rights issued to employees, etc. in consideration of their execution of duties during this fiscal year Not applicable.

### 4. Matters concerning Directors and Company Auditors of the Company

Position Name		Responsibility within the Company and significant concurrent positions	
Chairman, President & CEO	Shigeyoshi Kinoshita	Chief Executive Officer	
Deputy Chairman	Kaoru Wachi	In charge of Compliance Department and Internal Audit Department	
Deputy President & Deputy CEO	Masataka Kinoshita	Deputy Chief Executive Officer (In charge of Human Resources Department and System Development & Administration Division) (In charge of Special Mission on Innovation Planning)	
Senior Managing Director	Teruyuki Sagehashi	Senior Executive Managing Officer (In charge of Corporate Planning Department, Finance Department and Public & Investor Relations Office)	
Managing Director	Noriyoshi Watanabe	Executive Managing Officer (In charge of Guarantee Business Department)	
Director	Naoki Hori	Senior Managing Corporate Executive of Mitsubishi UFJ Financial Group, Inc. Member of the Board of Directors (representative) and Senior Managing Executive Officer of MUFG Bank, Ltd.	
Director & Full-time Audit and Supervisory Committee Member	Tatsuya Ito		
Director & Full-time Audit and Supervisory Committee Member	Kazuo Fukumoto		
Director & Audit and Supervisory Committee Member	Osamu Takada	Outside Director of TOHOKU CHEMICAL CO., LTD.	
Director & Audit and Supervisory Committee Member	Takashi Doi	Attorney at law Representative Partner of Doi Law Office Outside Auditor of ARATA CORPORATION e Members Tatsuya Ito, Osamu Takada and Takashi Doi are	

#### (1) Directors (as of March 31, 2019)

(Notes) 1. Directors & Audit and Supervisory Committee Members Tatsuya Ito, Osamu Takada and Takashi Doi are Outside Directors, and have been designated and registered as independent directors with the Tokyo Stock Exchange in accordance with its regulations.

2. Director & Audit and Supervisory Committee Member Kazuo Fukumoto has considerable knowledge regarding finance and accounting gained from serving as General Manager and Executive Officer of Corporate Planning, Management, and Accounting divisions of the Company over many years and taking charge of Accounting divisions since assuming the position of Director.

3. Messrs. Tatsuya Ito and Kazuo Fukumoto have been elected as full-time Audit and Supervisory Committee Members in order to strengthen the effective auditing function, etc. by regularly supervising and verifying the status of the establishment and operation of the internal control system while enhancing the development of the environment for information collection and audits.

4. Executive Officers who do not hold concurrent positions as Directors (as of March 31, 2019)

Executive Officers who do not hold concurrent positions as Directors (as of March 31, 2019)				
Position	Name	Responsibility within the Company and significant concurrent positions		
Executive Managing Officer	Nobuyoshi Matsutani	In charge of Treasury Department and General Affairs Department Vice in charge of Compliance Department		
Executive Managing Officer	Tomomi Uchida	Head of Credit Supervision Division In charge of Credit Supervision Department I, Credit Supervision Department II and Compliance for Credit Supervision Office Chief General Manager of Credit Supervision Department II		
Executive Managing Officer	Makoto Kondo	In charge of Business Process Management Department and Corporate Risk Management Department		
Executive Managing Officer	Yasuhiro Kamura	Head of Credit Business Promotion Division In charge of Business Planning Department, Business Promotion Department, East Japan Business Promotion Department, West Japan Business Promotion Department and Compliance for Credit Business Promotion Office Chief General Manager of Business Promotion Department		
Executive Managing Officer	Masaru Kuroda	In charge of Overseas Business Department		
Executive Officer	Michihito Onodera	Chief General Manager of Guarantee Business Department		
Executive Officer	Tomoo Shikanoya	Chief General Manager of System Development & Administration Division		
Executive Officer	Masayuki Sone	Chief General Manager of East Japan Business Promotion Department		
Executive Officer	Takashi Kiribuchi	Chief General Manager of Corporate Planning Department		
Executive Officer	Akihiro Kiyooka	Chief General Manager of General Affairs Department		
Executive Officer	Yasuhide Doi	Chief General Manager of Business Process Management Department		
Executive Officer	Masashi Yoshiba	Chief General Manager of Compliance Department		
Executive Officer	Hidehiko Shibata	Chief General Manager of West Japan Business Promotion Department		
Executive Officer	Yuji Kinoshita	Chief General Manager of Business Planning Department		
Executive Officer	Masahiko Machida	Chief General Manager of Internal Audit Department		

5. Changes in Executive Officers during the fiscal year under review

Name	Position before change	Position after change	Date of change
Hidehiko Shibata	_	Executive Officer	April 1, 2018
Yuji Kinoshita	—	Executive Officer	April 1, 2018
Masahiko Machida	—	Executive Officer	April 1, 2018
Masaru Kuroda	—	Executive Managing Officer	June 22, 2018
Michio Atsuda	Executive Managing Officer	_	June 22, 2018

2) Director who kethed during the risear rear under keview			
Name	Date of retirement	Reason for retirement	Position, responsibility within the Company and significant concurrent positions at the time of retirement
Atsushi Murakami	June 22, 2018	Expiration of term	Director Managing Executive Officer of Mitsubishi UFJ Financial Group, Inc. Member of the Board of Directors (representative) and Managing Executive Officer of MUFG Bank, Ltd.

(2) Director Who Retired during the Fiscal Year under Review

#### (3) Policy concerning the Decision on the Amount of Compensation to Directors

The Company determines the amount of compensation payable to Directors (excluding Directors serving as Members of Audit & Supervisory Committee) in consideration of business results and other factors at the Board of Directors through a deliberation and proposal process conducted by the Appointment and Remuneration Committee, within the total amount of compensation resolved at a general meeting of shareholders. The amount of compensation payable to Audit & Supervisory Committee Members is determined through consultation among Audit & Supervisory Committee Members in consideration of their duties and responsibilities, within the total amount of compensation resolved at a general meeting of shareholders.

#### (4) Total Amount of Compensation to Directors

Category	Number of recipients	Amount paid (Thousands of yen)
Directors (excluding those serving as Audit and Supervisory Committee Members)	7	139,680
Directors & Audit and Supervisory Committee Members (including Outside Directors)	4 (3)	56,700 (37,500)
Total	11	196,380
(including Outside Directors)	(3)	(37,500)

(Notes) 1. At the 40th Ordinary General Meeting of Shareholders held on June 22, 2017, it was resolved that compensation paid to Directors (excluding those serving as Audit and Supervisory Committee Members) per year shall be no more than 400 million yen (excluding the portion of employee's salary paid to Directors who concurrently serve as employees).

2. At the 40th Ordinary General Meeting of Shareholders held on June 22, 2017, it was resolved that compensation paid to Directors & Audit and Supervisory Committee Members per year shall be no more than 100 million.

3. The number of Directors (excluding those serving as Audit and Supervisory Committee Members) at the end of the fiscal year under review was six. The reason for the discrepancy between this number and the above compensation recipients is that the above number of recipients includes one Director who retired due to the expiration of term of office at the close of the 41st Ordinary General Meeting of Shareholders held on June 22, 2018.

#### (5) Summary of Limited Liability Agreement

Based on the provisions in Paragraph 1, Article 427 of the Companies Act, the Company has concluded a limited liability agreement under Paragraph 1, Article 423 of the Companies Act with each Director (excluding those with authority on business execution, etc.). In addition, liability for damage under such agreement will be limited to the minimum amount stipulated in the law.

#### (6) Matters concerning Outside Directors

- 1) Significant concurrent positions in other companies and relationship between the Company and these companies.
- Director & Audit and Supervisory Committee Member Osamu Takada is an Outside Director of TOHOKU CHEMICAL CO., LTD. There are no special interests between the organization and the Company.
- Director & Audit and Supervisory Committee Member Takashi Doi is the Representative Partner of Doi Law Office and an Outside Auditor of ARATA CORPORATION. There are no special interests between either organization and the Company.

Name	Position	Major activities
Tatsuya Ito	Director & Audit and Supervisory Committee Member	He attended all 13 Board of Directors meetings and all 15 Audit and Supervisory Committee meetings held during the fiscal year under review and actively offered opinions and advice and posed questions from an independent standpoint, drawing on his wealth of experience and knowledge gained through his career at a financial institution, as well as his insight as an attorney at law. In addition, he maintained active cooperation with accounting auditors and the internal audit department, etc.
Osamu Takada	Director & Audit and Supervisory Committee Member	He attended all 13 Board of Directors meetings and all 15 Audit and Supervisory Committee meetings held during the fiscal year under review and actively offered opinions and advice and posed questions from an independent standpoint, drawing on his wealth of experience and knowledge in general, as well as those gained through his past career as corporate executive. In addition, he maintained active cooperation with accounting auditors and the internal audit department, etc.
Takashi Doi	Director & Audit and Supervisory Committee Member	He attended all 13 Board of Directors meetings and all 15 Audit and Supervisory Committee meetings held during the fiscal year under review and actively offered opinions and advice and posed questions from an independent standpoint, drawing on his wealth of experience primarily in his career as an attorney at law. In addition, he maintained active cooperation with accounting auditors and the internal audit department, etc.

2) Major activities of Outside Directors during the fiscal year under review

#### 5. Accounting Auditor

(1) Name of the Accounting Auditor Deloitte Touche Tohmatsu LLC

#### (2) Amount of Compensation to Accounting Auditor for the Fiscal Year under Review

1) Compensation to the accounting auditor for the fiscal year under review	125,000 thousand yen
2) Total amount of monetary and other financial benefits payable to	
the accounting auditor by the Company and its consolidated	149.600 thousand ven

- the accounting auditor by the Company and its consolidated subsidiaries
  - (Notes) 1. The audit agreement entered into by the Company and the accounting auditor does not clearly distinguish the amount of compensation for audits prescribed in the Companies Act and those prescribed in the Financial Instruments and Exchange Act, and practically it cannot be distinguished. Therefore, 1) above shows the total amount of such compensation.
    - 2. The Audit and Supervisory Committee agreed to the amount of compensation to the accounting auditor, as it decided that such amount was reasonable based on the examination thereof, following the analysis and evaluation on the results of accounting audit carried out in the prior fiscal year by the accounting auditor, as well as the verification of the audit plan for the current fiscal year and the basis for calculating the estimated compensation, etc.
    - 3. Among the Company's principal subsidiaries, EASY BUY Public Company Limited, PT. Bank Nusantara Parahyangan, Tbk. and ACOM CONSUMER FINANCE CORPORATION have been subject to statutory audit by accounting auditors other than the Company's accounting auditor.
    - 4. The Company entrusts the accounting auditor with the preparation of a comfort letter, which is a service outside the scope of services stipulated in Paragraph 1, Article 2 of the Certified Public Accountants Act, and pays the accounting auditor for performing such service.

#### (3) Policy on Determination of Dismissal or Non-Reappointment of the Accounting Auditor

In case the Audit and Supervisory Committee determines that the accounting auditor falls under the provisions specified in each item, Paragraph 1, Article 340 of the Companies Act, the Audit and Supervisory Committee shall dismiss the accounting auditor conditional upon its unanimous approval.

In cases that the Audit and Supervisory Committee determines that dismissal or non-reappointment of the accounting auditor is appropriate mainly including the fact that the accounting auditor has difficulty in execution of duties, the Audit and Supervisory Committee shall decide the contents of proposal for the General Meeting of Shareholders to dismiss or not to reappoint the accounting auditor.

### 6. The Company's System and Policy

System to Ensure the Appropriateness of Business Activities and Overview of the Status of Operation of the System

[System to Ensure the Appropriateness of Business Activities]

The basic policy for the development of the system to ensure the appropriateness of business activities of the Company and its subsidiaries ("Basic Policy of Establishing ACOM Group's Internal Control System") is as follows.

- 1) System to ensure that execution of duties by the Directors and employees of the Company and its subsidiaries complies with laws, regulations and the Articles of Incorporation of the Company
  - (a) The Company regards compliance as the highest priority in the corporate management, and establishes the ACOM Group Code of Ethics and Code of Conduct, while developing the rules for compliance and various internal rules and making employees fully aware of them.
  - (b) The Company and its subsidiaries establish a committee on compliance, etc., officers responsible for compliance, and departments with across-the-board responsibilities for compliance.
  - (c) The Company and its subsidiaries formulate compliance plans and manage its progress.
  - (d) The Company and its subsidiaries establish contact points for reporting and inquiries concerning the act of violations or possible violations of compliance.
  - (e) In accordance with the ACOM Group Code of Ethics and the Group's basic policy with respect to antisocial forces, the Company develops a system to prevent relations with antisocial forces and ensure appropriate business operations.
  - (f) In accordance with the Group's basic policy for the internal control over financial reporting, the Company develops a system to ensure the accuracy and reliability of financial reporting. The Company also establishes a system to disclose financial information by setting up a Financial Information Disclosure Committee.
  - (g) The Company establishes an internal audit department and ensures its independence and specialties. It also develops an internal audit system, in accordance with the rules on internal audit, to ensure the soundness and appropriateness of businesses. Additionally, the Company's internal audit department implements audits on its subsidiaries or supports their audits in order to contribute to development of the internal control system of its subsidiaries.
- 2) System concerning storage and management of information on the execution of duties by Directors of the Company
  - (a) In accordance with the rules for confidential information management and related rules, the Company establishes procedures for managing documents related to the execution of duties by the Directors (including electromagnetic records), stores and manages such information in an appropriate manner, ensuring that such documents are available for inspection by directors when necessary.
  - (b) In order to maintain the appropriateness of information storage and management, the Company appoints personnel responsible for information security management, determines the roles of respective organizations, officers and employees, and stores and manages information in a systematic manner. The Company regularly verifies the status of information storage and management.
- 3) Rules concerning loss risk management and other systems of the Company and its subsidiaries
  - (a) The Company and its subsidiaries establish systems for proper and efficient risk management in accordance with the rules for risk management.
  - (b) In order to manage risks in an integrated manner, the Company and its subsidiaries establish a committee on risk management, etc., officers responsible for risk management, and departments with across-the-board responsibilities for risk management.
  - (c) The Company and its subsidiaries establish systems to minimize economic losses and loss of credibility and to continue or swiftly resume business operations in cases where risks that may have significant internal or external impacts arise.
- 4) System to ensure efficient execution of duties by the Directors of the Company and its subsidiaries
  - (a) The Company formulates the Group's management policies and management plans and carries out

business management based on appropriate methods.

- (b) The Board of Directors delegates decision making concerning the execution of business operations other than matters to be resolved by the Board of Directors to President. The Company establishes the Executive Officers' Meeting chaired by President to conduct deliberations and make decisions on delegated matters.
- (c) The Company and its subsidiaries, based on internal rules, etc., determine the division of duties by each organization and the criteria of decision making for each position so as to make decisions more quickly and execute duties more efficiently.
- 5) System to ensure the propriety of business carried out by the group consisting of the Company, parent company and subsidiaries
  - (a) While maintaining independence as a publicly-traded company, the Company coordinates with the parent company in accordance with the rules for consultation and reporting with the parent company. The Company also establishes the Group's business management systems in accordance with the parent company's policy for its group management so as to contribute to the appropriate business operations of both of the groups.
  - (b) The Company establishes departments for managing its subsidiaries, and manages subsidiaries in accordance with the rules for management of subsidiaries, etc. The Company's subsidiaries report important matters with business operations and management to the Company's Executive Officers' Meeting.
- 6) System concerning employees to assist the Audit and Supervisory Committee of the Company in execution of their duties
  - (a) The Company will establish the Administration for Audit and Supervisory Committee to assist the Audit and Supervisory Committee in execution of their duties, and assigns employees to assist the Audit and Supervisory Committee.
  - (b) The number of employees to assist the Audit and Supervisory Committee and their required qualifications will be decided after discussion with the Audit and Supervisory Committee.
  - (c) Employees to assist the Audit and Supervisory Committee will be exclusively in charge of work that assists the Audit and Supervisory Committee, and will not be subject to instructions and orders from Directors (excluding those serving as Audit and Supervisory Committee Members) and other operational organizations.
  - (d) Assignment, transfer, evaluation and disciplinary action of employees to assist the Audit and Supervisory Committee will be decided after discussion with the Audit and Supervisory Committee.
- 7) System for reporting to the Audit and Supervisory Committee

The Company reports to the Audit and Supervisory Committee the following matters concerning the Company and its subsidiaries. The person who reports to the Audit and Supervisory Committee shall not be treated unfavorably due to the reporting.

- (i) Matters which may significantly damage the Company
- (ii) Any material violation of laws and regulations, etc.
- (iii) Implementation Status and results of internal audits
- (iv) Status of whistleblowing and details of the reporting
- (v) Other matters the Audit and Supervisory Committee ask to be reported
- 8) Other systems to ensure that audits are effectively implemented by the Audit and Supervisory Committee of the Company
  - (a) The Company ensures a system that allows Audit and Supervisory Committee Members elected by the Audit and Supervisory Committee to: attend the Executive Officers' Meeting and other important meetings and committees; and have access to the important documents concerning the execution of duties, such as statutory documents.
  - (b) President will have regular meetings with Audit and Supervisory Committee Members elected by the Audit and Supervisory Committee to exchange opinions on issues with which the Company should deal, issues concerning the execution of duties, and primary issues on audits. President will also take actions regarding the matters that the Audit and Supervisory Committee deems necessary to be addressed.
  - (c) Directors (excluding those serving as Audit and Supervisory Committee Members) and employees will esteem the rules of the Audit and Supervisory Committee and other rules, including audit

policies, and cooperate with the Audit and Supervisory Committee for inspection and consultation requests.

- (d) The internal audit department will establish a cooperation system for exchanging information with the Audit and Supervisory Committee in order to contribute to ensuring the effectiveness of audits.
- (e) The Audit and Supervisory Committee will prepare budgets for expenses necessary for the execution of their duties and present them to the Company. Expenses incurred over the budget, in an urgent or temporary manner, may be requested for reimbursement afterwards.

[Overview of the Status of Operation of the System to Ensure the Appropriateness of Business Activities] Overview of the status of operation based on the basic policy for the development of the system to ensure the appropriateness of business activities of the Company and its subsidiaries ("Basic Policy of Establishing ACOM Group's Internal Control System") is as follows.

- 1) System to ensure that execution of duties by the Directors and employees of the Company and its subsidiaries complies with laws, regulations and the Articles of Incorporation of the Company
  - \* The Company has formulated the ACOM Group Code of Ethics and Code of Conduct and issued copies thereof to all officers and employees while posting it on the Company's website, in-house network, etc.
  - \* The Company has appointed officers responsible for compliance and established departments with across-the-board responsibilities for compliance, and striven to promote compliance through compliance training, etc., while arranging quarterly reports to the Board of Directors on the progress of the compliance plan, status of prevention of transactions involving antisocial forces, and results of audits including those of subsidiaries.
  - \* The Compliance Committee has held six meetings, carrying out deliberation on the important matters concerning the development and operation of the compliance system, matters concerning the formulation of the basic compliance plan, etc.
  - \* The Company and its subsidiaries have established contact points for reporting and consultations concerning the act of violations or possible violations of compliance.
  - \* The Financial Information Disclosure Committee has held eight meetings, conducting prior deliberation of the matters to be discussed at the Board of Directors, on issues such as the financial information subject to disclosure.
  - \* The Company has established an internal audit department and ensured its independence and specialties. It has also developed an internal audit system in accordance with the rules on internal audit to ensure the soundness and appropriateness of businesses. Additionally, the Company's internal audit department has implemented or supported the audits of its subsidiaries in order to contribute to development of the internal control system of its subsidiaries.
- 2) System concerning storage and management of information on the execution of duties by Directors of the Company
  - \* The Company makes amendments to the rules, etc. concerning information management, such as the "Information Security Management Rules" and the "Classified Information Management Rules," and reviews the framework for storage and management of information as appropriate.
  - \* The Company has appointed personnel responsible for information security management, and regularly verifies the roles of respective organizations, officers and employees involved in information security, as well as the status of storage and management of information.
- 3) Rules concerning loss risk management and other systems of the Company and its subsidiaries
  - \* The Company and its subsidiaries have appointed officers responsible for risk management and established departments with across-the-board responsibilities for risk management.
  - \* The Company makes amendments to the rules, etc. concerning business continuity and reviews the framework for business continuity and prompt restoration of business operations as appropriate.
  - \* The Risk Management Committee has held six meetings, deliberating on matters concerning the development of the risk management system in general, matters concerning risk assessment, and priority risk management measures.
- 4) System to ensure efficient execution of duties by the Directors of the Company and its subsidiaries
  - \* The Board of Directors makes resolutions on the Group's management policies and management plans. The progress of the management plans is reported to the Board of Directors on a quarterly basis.
  - \* The Executive Officers' Meeting has held 33 meetings to deliberate and decide on matters delegated from the Board of Directors, and conduct prior deliberation on the matters to be discussed at the Board of Directors.
  - \* The Company and its subsidiaries amend internal rules pertaining to the decision-making criteria as necessary so as to make decisions more quickly and execute duties more efficiently.
- 5) System to ensure the propriety of business carried out by the group consisting of the Company, parent company and subsidiaries

- \* The Company coordinates with the parent company in accordance with the rules for consultation and reporting with the parent company. The Company also establishes the Group's business management systems in accordance with the parent company's policy for its group management so as to contribute to the appropriate business operations of both of the groups.
- \* The Company manages subsidiaries based on the "Affiliates Management Rules."
- \* Each subsidiary of the Company reports on the status of various aspects of operation including budgetary control, main qualitative management data and the progress of credit business measures to the business report meeting on a monthly basis and to the Executive Officers' Meeting on a quarterly basis.
- 6) System concerning employees to assist the Audit and Supervisory Committee of the Company in execution of their duties
  - \* The Company has established the Administration for Audit and Supervisory Committee to assist the Audit and Supervisory Committee in execution of their duties, and assigned two dedicated employees to assist the Audit and Supervisory Committee, who are not subject to instructions and orders from Directors (excluding those serving as Audit and Supervisory Committee Members) and other operational organizations.
- 7) System for reporting to the Audit and Supervisory Committee
  - \* Status of the execution of Directors' duties, status of internal audits, etc., are reported to the Audit and Supervisory Committee on a regular basis, while matters which may significantly damage the Company and any like cases are reported to the Audit and Supervisory Committee without delay when such matters occur.
  - \* The Company has stipulated that the person who reports to the Audit and Supervisory Committee shall not be treated unfavorably due to the reporting.
- 8) Other systems to ensure that audits are effectively implemented by the Audit and Supervisory Committee of the Company
  - \* The "Rules of the Executive Officers' Meeting" and the rules of other Committees, etc. stipulate the authority of Audit and Supervisory Committee Members elected by the Audit and Supervisory Committee to attend meetings, and Audit and Supervisory Committee Members elected by the Audit and Supervisory Committee attend the Executive Officers' Meeting, the Compliance Committee, the Financial Information Disclosure Committee, the Risk Management Committee and other meetings.
  - \* The "Rules for Ensuring the Effectiveness of Audits by the Audit and Supervisory Committee" stipulates the authority of Audit and Supervisory Committee Members elected by the Audit and Supervisory Committee to access statutory documents and other important documents concerning the execution of duties.
  - \* Directors (excluding those serving as Audit and Supervisory Committee Members) have regular meetings with Audit and Supervisory Committee Members elected by the Audit and Supervisory Committee to exchange opinions on issues which the Company should address, issues concerning the execution of duties, and primary issues on audits.
  - \* The internal audit department maintains cooperation with the Audit and Supervisory Committee by regularly reporting the status of correction of defects found as a result of the internal audit while discussing in advance the internal audit plan.

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# **Consolidated Financial Statements**

(April 1, 2018 - March 31, 2019)

## **Consolidated Balance Sheet**

(As of March 31, 2019)

		(M	illions of yen)
Description	Amount	Description	Amount
(Assets)		(Liabilities)	
Current assets	1,222,821	Current liabilities	326,824
Cash and deposits	85,546	Accounts payable - trade	509
Accounts receivable - operating loans	1,000,428	Short-term loans payable	11,547
Loans receivable of banking business	48,331	Commercial papers	39,998
Accounts receivable - installment	63,740	Current portion of long-term loans payable	146,714
Purchased receivables	9,435	Current portion of bonds	41,519
Securities	479	Deposits of banking business	52,319
Supplies	64	Lease obligations	523
Other	91,327	Income taxes payable	7,772
Allowance for doubtful accounts	(76,532)	Provision for loss on guarantees	9,661
Noncurrent assets	79,086	Asset retirement obligations	10
Property, plant and equipment	17,864	Deferred installment income	42
Buildings and structures	3,791	Other	16,205
Vehicles	0	Noncurrent liabilities	593,581
Equipment	9,606	Bonds payable	202,691
Land	3,196	Long-term loans payable	282,671
Lease assets	1,269	Lease obligations	896
Intangible assets	8,687	Deferred tax liabilities	28
Software	5,387	Provision for directors' retirement benefits	25
Goodwill	3,250	Provision for loss on interest repayment	102,300
Leasehold right	5,250	Net defined benefit liability	338
Telephone subscription right	37	Asset retirement obligations	4,159
Other	9	Other	470
Investments and other assets	52,534	Total liabilities	920,406
Investment securities	4,247	Total habilities	920,400
Net defined benefit asset	3,898	(Net assets)	
Deferred tax assets	36,117	Shareholders' equity	354,646
Guarantee deposits	5,035	Capital stock	63,832
Other	4,266	Capital succes	73,549
Allowance for doubtful accounts		Retained earnings	
Allowance for doubtrui accounts	(1,032)		237,058 (19,794)
		Treasury stock	(19,794)
		Accumulated other comprehensive	1,528
		<b>income</b> Valuation difference on available-for-sale	
		securities	(0)
		Foreign currency translation adjustment	2,832
		Remeasurements of defined benefit plans	(1,304)
		Non-controlling interests	25,327
		Total net assets	381,501
Total assets	1,301,908	Total liabilities and net assets	1,301,908

# **Consolidated Statement of Income** (April 1, 2018 - March 31, 2019)

(April 1, 2018 - March	31, 2019)	(Millions of yen)
Description	Amount	(withous of yell)
Operating revenue	Anount	277,069
Interest on operating loans	169,273	277,007
Interest on loans of banking business	6,135	
Revenue from credit card business	7,773	
Revenue from installment sales finance business	64	
Revenue from credit guarantee	61,428	
Collection from purchased receivable	4,739	
Other financial revenue	832	
Other operating revenue	26,822	
Operating expenses	20,022	219,461
Financial expenses	11,310	217,401
Cost of purchased receivable	2,087	
Other operating expenses	2,087	
Operating profit	200,002	57,607
Non-operating income		724
Interest income	209	/ 24
Dividend income	15	
Equity in earnings of affiliates	7	
House rent income	282	
Other	202	
Non-operating expenses	207	126
Interest expenses	31	120
Foreign exchange losses	25	
Loss on cancellation of insurance policies	55	
Other	13	
Ordinary profit	15	58,205
Extraordinary income		388
Gain on sales of noncurrent assets	384	500
Gain on sales of investment securities	3	
Extraordinary loss	2	3,259
Loss on sales of noncurrent assets	259	5,209
Loss on retirement of noncurrent assets	191	
Impairment loss	2,800	
Loss on valuation of investment securities	2,000	
Other	1	
Profit before income taxes		55,334
Income taxes-current	11,126	,
Income taxes-deferred	1,684	12,810
Profit	-,	42,523
Profit attributable to non-controlling interests		4,742
Profit attributable to non controlling interests		37,781

# **Consolidated Statement of Changes in Net Assets** (April 1, 2018 - March 31, 2019)

(Millions of ven)

	Shareholders' equity				
-	Capital stock	Capital surplus	Retained earnings	Treasury stock	Total shareholders' equity
Balance at the beginning of current period	63,832	73,578	202,410	(19,794)	320,026
Changes of items during the period					
Dividends of surplus			(3,133)		(3,133)
Profit attributable to owners of parent			37,781		37,781
Purchase of shares of consolidated subsidiaries		(29)			(29)
Net changes of items other than shareholders' equity					
Total changes of items during the period	_	(29)	34,648	_	34,619
Balance at the end of current period	63,832	73,549	237,058	(19,794)	354,646

	Accumulated other comprehensive income					
	Valuation difference on available-for- sale securities	Foreign currency translation adjustment	Remeasurements of defined benefit plans	Total accumulated other comprehensive income	Non- controlling interests	Total net assets
Balance at the beginning of current period	0	3,412	(523)	2,889	21,521	344,437
Changes of items during the period						
Dividends of surplus						(3,133)
Profit attributable to owners of parent						37,781
Purchase of shares of consolidated subsidiaries						(29)
Net changes of items other than shareholders' equity	(0)	(579)	(781)	(1,361)	3,806	2,444
Total changes of items during the period	(0)	(579)	(781)	(1,361)	3,806	37,064
Balance at the end of current period	(0)	2,832	(1,304)	1,528	25,327	381,501

### **Notes to the Consolidated Financial Statements**

(From April 1, 2018 to March 31, 2019)

<ul> <li>(1) Matters concerning the scope of consolidation Number of consolidated subsidiaries: 5</li> <li>Names of principal consolidated subsidiari</li> </ul>	For the Preparation of Consolidated Financial Statements es are referred to in "(6) Principal Parent Company and siness Activities," therefore they are omitted here.
<ul><li>(2) Matters concerning application of the equity me Number of equity-method-affiliate: 1 Name of the equity-method-affiliate: MU Comm</li></ul>	
<ul><li>(3) Matters concerning accounting policies</li><li>1) Evaluation standards and methods for signification (a) Marketable securities</li></ul>	ant assets
Trading securities	Market value method (the cost of securities sold is
	computed using the moving average method)
Held-to-maturity securities Other marketable securities	Mainly amortization cost method (Interest method)
Securities with market quotations	Stated at market value at the end of the fiscal year (Unrealized gains or losses are comprehensively reported as a component of net assets and the cost of securities sold is computed using the moving average method)
Securities without market quotations	Stated at cost by the moving-average method The investments in limited investment partnerships and other similar partnerships (those deemed as "securities" according to the Article 2, Paragraph 2 of the Financial Instruments and Exchange Act) are reported, using the equity method, based on the latest financial statements available as at the closing dates stipulated by the respective partnership contracts.
(b) Derivative transactions, etc.	
Derivatives	Market value method
(c) Inventories	Mainly at another down the first in first and mothed
Supplies	Mainly at cost, based on the first-in first-out method
<ul><li>2) Depreciation and amortization methods for sig</li><li>(a) Property, plant and equipment (excluding leas The Company and its domestic consolidated</li></ul>	e assets)
Overseas consolidated subsidiaries	Straight-line method
(b) Intangible assets (excluding lease assets) Software for internal use	Amortized by the straight-line method over their estimated useful lives (5 years) in the Company.
Other intangible assets (c) Lease assets	Straight-line method
Lease assets concerning transfer ownership	Depreciated by the same depreciation method applied to noncurrent assets owned by the Company
Lease assets concerning non-transfer owner	ship finance lease transactions Depreciated by the straight-line method, defining the lease term of respective assets as their useful lives, with residual value equaling zero

(d) Long-term prepaid expenses	Depreciated by the equal installment method
(e) Deferred assets	
Bond issuance cost	These costs are fully charged to income when they are
	paid.

3) Accounting standards for the translation of foreign currency-denominated assets and liabilities into Japanese yen

Foreign currency-denominated monetary claims and obligations are translated into Japanese yen, using the spot exchange rates on the closing date of consolidated accounting and the resulting translation gains and losses are recognized as income and expenses.

Assets and liabilities and income and expenses of overseas subsidiaries are translated into Japanese yen at the spot exchange rates on the account closing date and average exchange rates, respectively. The resulting translation gains and losses are recorded as foreign currency translation adjustments and non-controlling interests under the net assets section.

#### 4) Accounting standards for significant allowances and provisions

Allowance for doubtful accounts	To provide for potential loss on consumer loans and other loans, the Company and its consolidated subsidiaries make an allowance for the expected amount of irrecoverable loans. Allowances for ordinary bad debts are computed, based on the historical rate of default. For specific debts where recovery is doubtful, the Company considers the likelihood of recovery on an individual basis.
Provision for loss on guarantees	To provide for loss on guarantees, the Company and its consolidated subsidiaries make an allowance for potential losses at the end of the fiscal year.
Provision for directors' retirement benefits	Certain domestic consolidated subsidiaries make provisions for a necessary amount of directors' retirement benefits at the end of each fiscal year, in accordance with the Company's internal rules.
Provision for loss on interest repayment	To prepare for potential loss on interest repayment in the future, the Company estimates and provides a reasonable amount of provision for loss on interest repayment, in consideration of the past actual results and the latest interest repayment situations.
5) Accounting standards for significant revenue a	ind expenses
Interest on operating loans	Interest is recorded on an accrual basis. Accrued interest on operating loans is recorded, using the interest rate stipulated in the Interest Rate Restriction Act or the contracted interest rate of the Company, whichever the lower.
Revenue from credit card business Fees from customers Fees from member stores Revenue from credit guarantee (Note) Details of each recording method a Credit balance method	Recorded by the credit balance method Recorded as fees at the time of transaction Recorded by the credit balance method

6) Significant hedge accounting method

(a) Hedge accounting method

The Company adopts the deferred hedge accounting. However, exceptional accounting treatments are applied to certain interest-rate swaps which meet specific conditions and designation transactions are applied to those that conform to the requirements of designated currency swap and exchange transactions.

(b) Hedging instruments and hedging items

Interest rate-related items	
Hedging instruments	Interest-rate swap agreements
Hedging items	Loans payable with variable interest rates and bonds payable with variable interest rates
Currency-related items	
Hedging instruments	Currency swap and exchange agreements
Hedging items	Foreign-currency-denominated loans payable and
	foreign-currency-denominated bonds payable

(c) Hedging policy

The Company and its subsidiaries enter into derivatives contracts to hedge against various risks. These contracts include the following: Interest-rate swaps to hedge against the risk of fluctuations in interest rates relating to loans payable with variable interest rates and bonds payable with variable interest rates for the purpose of protecting cash flows. Currency swap and exchange contracts to hedge against the risk of fluctuations in exchange rates relating to loans payable and interest on loans relating to foreign-currency-denominated loans payable and foreign-currency-denominated bonds payable for the purpose of protecting cash flows.

(d) Method for evaluating hedging effectiveness

With regard to interest rate-related hedging, important requirements concerning hedging instruments and hedging items are closely matched with each other. Also, the Company can assume that fluctuations in interest rates and cash flows are fully offset by the fluctuations in hedging instruments on an ongoing basis since the implementation of hedging contracts. Therefore, the judgment of hedging effectiveness is omitted. On currency-related hedging, currency swap and exchange contracts are entered into on the same conditions as heading items, thus the Company can assume that fluctuations in exchange rates or cash flows are fully offset by the fluctuations of hedge instruments. Therefore, the judgment of hedging effectiveness is omitted.

#### 7) Method and period for amortization of goodwill

Goodwill is amortized by the equal installments method over a period of 10 to 15 years. However, those with insignificant value are fully amortized in the fiscal year in which they were incurred.

8) Other significant matters for the preparation of consolidated financial statements

(a) Accounting method for retirement benefits

Net defined benefit liability is recorded at the amount obtained by subtracting pension assets from retirement benefit obligations based on their projected amounts at the end of the current fiscal year, in order to provide for employees' retirement benefits. If the projected amount of pension assets exceeds the projected amount of retirement benefit obligations, the excess amount is recorded as net defined benefit asset.

Past service costs are charged to expenses, using the straight-line method, over the determined years (5 years) that are not longer than average remaining service years of the employees at the time of occurrence.

Actuarial differences are amortized evenly using the straight-line method over the determined years (5 years) that are not longer than the average remaining service years of employees at the time of occurrence in each fiscal year, beginning from the fiscal year following the time of occurrence.

Actuarial differences and unrecognized past service costs are recorded as remeasurements of defined benefit plans in accumulated other comprehensive income under the net assets section, after adjustments for tax effect.

(b) Accounting method for consumption tax

Transactions subject to consumption tax are recorded at the amount exclusive of consumption tax. However, consumption tax and other taxes imposed on non tax-deductible assets are recorded as an expense for the fiscal year they were incurred.

(c) Adoption of consolidated taxation system

The Company and its domestic consolidated subsidiaries adopt the consolidated taxation system.

#### 2. Notes to changes in presentation

<Changes associated with the application of "Partial Amendments to Accounting Standard for Tax Effect Accounting">

The Company has applied the "Ministerial Ordinance for Partial Amendment to the Regulation for Enforcement of the Companies Act and the Regulation on Corporate Accounting" (Ministry of Justice Order No. 5; March 26, 2018) associated with the "Partial Amendments to Accounting Standard for Tax

Effect Accounting" (ASBJ Statement No. 28; February 16, 2018) from the current fiscal year. Accordingly, deferred tax assets are shown in the segment of investments and other assets, and deferred tax liabilities are shown in the segment of noncurrent liabilities.

As a result, in the Consolidated Balance Sheet for the prior fiscal year, deferred tax assets under current assets decreased by 41,307 million yen and deferred tax assets under investments and other assets increased by 36,413 million yen. Meanwhile, deferred tax liabilities under current liabilities decreased by 0 million yen and deferred tax liabilities under noncurrent liabilities decreased by 4,893 million yen.

Total assets, total liabilities and total liabilities and net assets each decreased by 4,893 million yen, by offsetting deferred tax assets and deferred tax liabilities in the same taxable entity.

<Consolidated Statement of Income>

"Loss on cancellation of insurance policies" was included in "Other" under non-operating expenses in the prior fiscal year. As its quantitative materiality became significant, "Loss on cancellation of insurance policies" has been listed separately.

"Loss on cancellation of insurance policies" in the prior fiscal year was 16 million yen.

3. Notes to Consolidated Balance Sheet

(1) Accumulated depreciation of property, plant and equipment	35,273 million yen
(2) Guaranteed liabilities	(Millions of yen)
Outstanding guarantee obligation in the guarantee business	1,212,255
Outstanding guarantee obligation in the banking business	510
Provision for loss on guarantees	9,661

(3) Cash and deposits include 3,092 million yen of reserve for deposit of a consolidated subsidiary pursuant to the regulations of Bank Indonesia.

- 4. Notes to Consolidated Statement of Changes in Net Assets
- (1) Class and total number of shares issued as of the end of the current fiscal year Common stock 1,596,282,800 shares
- (2) Matters concerning dividends from surplus
  - 1) Dividends paid

Net

At the Ordinary General Meeting of Shareholders held on June 22, 2018, the resolution was adopted as follows.

Type of stock	Common stock
Total amount of	1,566 million yen
dividends	-
Capital of dividends	Retained earnings
Dividends per share	1 yen
Record date	March 31, 2018
Effective date	June 25, 2018
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At the Board of Directors meeting held on November 1, 2018, the resolution was adopted as follows.

Type of stock	Common stock
Total amount of	1,566 million yen
dividends	
Capital of dividends	Retained earnings
Dividends per share	1 yen
Record date	September 30, 2018
Effective date	December 6, 2018

2) Dividends whose record date falls in the current fiscal year, but whose effective date comes after March 31, 2019

At the Ordinary General Meeting of Shareholders to be held on June 21, 2019, the resolution is scheduled as follows.

Type of stock	Common stock
Total amount of	1,566 million yen
dividends	
Capital of dividends	Retained earnings
Dividends per share	1 yen
Record date	March 31, 2019
Effective date	June 24, 2019

(3) Class and number of shares to be issued upon the exercise of the stock acquisition rights as of the end of the current fiscal year

Not applicable.

#### 5. Notes to financial instruments

- (1) Matters concerning the financial instruments
- 1) The Group's policy for financial instruments

The Group conducts financial service businesses. These include loan business, credit card business, guarantee business, loan servicing business and banking business. To finance the operation of these businesses, the Group raises funds through indirect financing, i.e. borrowings from financial institutions, as well as direct financing, such as issuing bonds, etc., in light of the market situation and balance between variable interest rates and fixed interest rates. The Group conducts derivative transactions primarily for the purpose of hedging against the risk of fluctuations in interest rates and exchange rates associated with these financing operations, and does not have a policy to conduct speculative trading.

#### 2) Details of financial instruments and associated risks

Major financial assets held by the Group are accounts receivable - operating loans, loans receivable of banking business and accounts receivable - installment; these assets are exposed to credit risk resulting from customers' default of payments. In addition, the Group holds shares, bonds, investments in partnership, etc. either on a held-to-maturity or portfolio investment basis, while some consolidated subsidiaries hold them for trading purposes. These assets are exposed to the risk of market value fluctuations and some are open to the risks of issuer's credit and interest rate fluctuations.

Financial liabilities including loans payable, bonds and commercial papers are exposed to liquidity risk, giving some indication of the possibility that the Group may not be able to make payment at the due date as a result of a change in the Group's credit standings or the market environment. Likewise, liabilities with variable interest rates have a certain degree of interest-rate risk, but the Group mitigates this risk through interest rate swap transactions. On the other hand, foreign-currency-denominated liabilities are exposed to the risk of fluctuations in foreign currency exchange rates, which is averted with the help of currency swap and exchange agreements.

Derivative transactions include interest rate swap agreements for the purpose of hedging against the risk of fluctuations in interest rates associated with loans payable, etc.; and currency swap and exchange agreements that aim to hedge against the risk of fluctuations in exchange rates concerning foreign-currency-denominated loans payable and foreign-currency-denominated bonds payable. For details of hedging instruments, hedging items, hedging policy and the method for evaluating hedging effectiveness concerning hedge accounting, please refer to aforementioned "1. Notes to Significant Matters Providing the Basis for the Preparation of Consolidated Financial Statements, (3) Matters concerning accounting policies, 6) Significant hedge accounting method."

#### 3) Risk management system for financial instruments

#### (a) Credit risk management

According to internal rules, the Company incorporates and operates a structure to cope with individual transaction-based credit administration, credit information management, a credit rating system, a self-assessment system, problem loans and to regularly monitor its credit portfolios. The credit management and credit business promotion divisions separately conduct individual transaction-based screening and credit management, designed to facilitate a mutual surveillance function. In addition, the Company holds a regular management meeting to report and discuss important matters on credit risk

management and operations. Separately it has a system under which the internal audit department reviews the appropriateness of the Company's credit business operations, ensuring that the Company engages in a proper credit business. Consolidated subsidiaries also have similar management systems in place.

(b) Market risk management

The Company and some of its consolidated subsidiaries utilize interest rate swap agreements to mitigate the risk of fluctuations in interest payments on their financial liabilities such as loans payable. Also, they basically enter into currency swap and exchange agreements to hedge against the risk of fluctuations in exchange rate related to their foreign-currency-denominated liabilities.

With regard to marketable securities, such as shares and bonds, managements receive regular monitoring report regarding market trends, market values, issuers' financial standings, etc., in order to constantly review their asset holdings.

The Group conducts derivative transactions primarily with the aim of optimizing financing costs and adjustment of the fixed/variable interest rates proportion. It does not have a policy of conducting derivatives trading for speculative purposes. Further, execution and administration of derivatives transactions are conducted in accordance with the Company's internal rules that stipulate the trading authority, trading limits, etc., under the basic policy approved at meetings of management.

Consolidated subsidiaries also have similar market risk management systems in place.

In addition, all the accounts receivable – operating loans, which are the Group's principal financial assets, are fixed interest rates, and large part of loans payable and bonds, which are the Group's principal financial liabilities, are also fixed interest rates, therefore they have low sensitivity to fluctuations in interest rates. That is why the Group does not conduct a quantitative analysis on the market risk.

With regards to the items of which market values are determined using the market interest rate, if the interest rate as of March 31, 2019, had been 1 basis point (0.01%) lower, the market value of their net amount (asset side) - relevant financial assets after deduction of financial liabilities - would decrease by 71 million yen on the condition that all risk variables other than interest rate are constant. To the contrary, if the interest rate had been higher by 1 basis point (0.01%), the net amount would increase by 71 million yen.

(c) Management of liquidity risk associated with financing activities

The Company manages the liquidity risk by reviewing its financing plan on a timely basis according to past financing results, change in market conditions or interest rate situations, etc., based on the financing plan approved at meetings of management. Also for that purpose, it maintains a certain amount of liquidity at all times, secures commitment lines, seeking diversity and appropriate balance of financing methods in light of the market environment. Consolidated subsidiaries also have similar financing systems in place.

4) Supplementary explanations on market value of financial instruments

Market value of financial instruments are measured based on the quoted market price, if available, or reasonably assessed value if a quoted market price is not available. Market value of financial instruments which quoted market price is not available is calculated based on certain assumptions, and the value might differ if different assumptions are used. In addition, the contract amount of the derivative transactions described below in "(2) Matters concerning the market value of financial instruments" does not represent the market risk of the derivative transactions.

#### (2) Matters concerning the market value of financial instruments

The book value on the consolidated balance sheet and market value of financial instruments as of March 31, 2019, as well as the differences between these values are described below. Financial instruments whose market values appear to be extremely difficult to determine are not included in the table. (See (Note 2))

(Note 2))			(Millions of yen)
	Book Value	Market Value	Difference
1) Cash and deposits	85,546	85,546	-
2) Accounts receivable - operating loans	1,000,428	,	
Allowance for doubtful accounts	(40,191)		
Provision for loss on interest repayment	(10,300)		
(Amount of voluntary waiver of			
repayments)			
	949,936	1,241,228	291,291
3) Loans receivable of banking business	48,331		
Allowance for doubtful accounts	(724)		
	47,606	51,591	3,984
4) Accounts receivable - installment	63,740		
Allowance for doubtful accounts	(3,632)		
Deferred installment income	(42)		
	60,066	76,257	16,190
5) Purchased receivables	9,435		
Allowance for doubtful accounts	(3,081)		
	6,354	6,354	-
6) Marketable securities and investment			
securities			
(a) Held-to-maturity securities	3,560	3,560	0
(b) Other securities	0	0	-
Total assets	1,153,071	1,464,538	311,467
1) Short-term loans payable	11,547	11,547	-
2) Commercial papers	39,998	39,998	-
3) Deposits of banking business	52,319	52,319	-
4) Current portion of bonds and bonds	244,211	246,440	2,229
payable	277,211	240,440	2,229
5) Current portion of long-term loans	429,386	428,761	(624)
payable and long-term loans payable			
Total liabilities	777,461	779,066	1,605
Derivative transaction (*)			
(a) Transactions not subject to the	-	-	-
application of hedge accounting			
(b) Transactions subject to the	-	-	-
application of hedge accounting			
Total derivative transactions	-	-	-

(\*) Receivables and payables incurred by derivative transactions are presented in net. Net payables are presented in brackets "[]."

Note 1: Matters concerning the calculation method for the market value of financial instruments, marketable securities and derivatives trading

#### Assets

1) Cash and deposits

Deposits without maturity are stated at their book values, as their market values approximate book values. Deposits with maturity are stated at their book values, as their remaining periods are short (within a year) and their market values approximate book values.

2) Accounts receivable - operating loans, 3) loans receivable of banking business and 4) accounts receivable - installment

The fiscal year-end outstanding balances are stated at their present values, which are calculated by discounting expected future cash flows of the potentially recoverable principal and interest by the current market interest rate. These exclude secured loans and accounts receivable - installment, which are stated at adjusted book value; the expected amount of loan losses on these assets are calculated based on the expected recoverable amount of their collateral securities, hence their market values approximate their balance sheet values at the closing date, less the current expected amount of loan losses. Meanwhile, accounts receivable - operating loans and the assets related to the installment sales finance business at certain consolidated subsidiaries are stated at adjusted book value, as their average remaining periods are roughly one year and their market values approximate their balance sheet values net of an allowance for doubtful accounts.

5) Purchased receivables

These are stated at adjusted book value. The expected amount of loan losses on these assets are calculated based on either the present value of expected future cash flows or expected recoverable amount of their collateral securities or guarantees; hence their market values approximate their balance sheet values at the closing date, less the current expected amount of loan losses.

6) Marketable securities and investment securities

Shares are stated at the stock exchange quoted price, bonds are stated at either the stock exchange quoted price or the price presented by transacting financial institutions. Certain bonds are stated at book value using the amortized cost method, as they are redeemed in the short term and their market values approximate book values.

Notes to securities according to holding purposes are as follows.

(a) Held-to-maturity securities

The book values on the consolidated balance sheet and market values of held-to-maturity securities by type, as well as differences between these values are as follows. No held-to-maturity securities were sold during the current fiscal year.

			(Millions of yen)
Туре	Book Value	Market Value	Difference
Market value greater than book value on			
the consolidated balance sheet			
(a) Government/municipal	2,047	2,072	24
(b) Corporate	-	-	-
(c) Other	-	-	-
Subtotal	2,047	2,072	24
Market value not greater than book value			
on the consolidated balance sheet			
(a) Government/municipal	1,512	1,487	(24)
(b) Corporate	-	-	-
(c) Other	-	-	-
Subtotal	1,512	1,487	(24)
Total	3,560	3,560	0

(b) Other securities

Sale value for other securities during the current fiscal year is 3 million yen; the total gain on sales is 3 million yen. The acquisition costs of other securities, their value on the consolidated balance sheet and differences by type are as follows.

			(Millions of yen)
Туре	Book Value	Acquisition cost	Difference
Acquisition cost not greater than book			
value on the consolidated balance sheet			
(a) Stocks	0	0	0
(b) Bonds			
Government/municipal	-	-	-
Corporate	-	-	-
Other	-	-	-
(c) Other	-	-	-
Subtotal	0	0	0
Acquisition cost greater than book value			
on the consolidated balance sheet			
(a) Stocks	-	-	-
(b) Bonds			
Government/municipal	-	-	-
Corporate	-	-	-
Other	-	-	-
(c) Other	-	-	-
Subtotal	-	-	-
Total	0	0	0

(c) Impaired securities that were written off to their fair values

During the fiscal year under review, there were impaired securities of 6 million yen (unlisted shares) that were written off to their fair values.

Liabilities

1) Short-term loans payable and 2) commercial papers

These liabilities are stated at book value as they are settled in the short-term and their market values approximate their book values.

3) Deposits of banking business

Deposits with maturity less than 1 year are stated at book value as they are settled in the short-term and their market values approximate their book values. Deposits with maturity exceeding 1 year are stated at the present value which is calculated by discounting a principal with interest income by the current market interest rate.

4) Current portion of bonds and bonds payable Bonds with market value are stated at market price. Bonds without market value and privately offered bonds are stated at the present value which is calculated by discounting a principal with interest income by the discount rate (i.e. the current market interest rate in consideration of credit risk).

5) Current portion of long-term loans payable and long-term loans payable

Long-term loans payable are stated at the present value which is calculated by discounting a principal with interest income by the discount rate (i.e. the current market interest rate in consideration of credit risk).

Derivative transactions

Derivative transactions subject to the application of hedge accounting

With regard to derivative transactions which are subject to the application of hedge accounting, the contract amount or equivalent of the principal amount prescribed by the contract as of the closing date of consolidated accounting according to hedge accounting methods are as follows.

(a) Interest-related derivatives

				()	winnons of yen)
Hedge accounting method	Transaction type	Major hedging items	Contract amount	Amount of more than 1 year-period contracts	Market value
Interest rate swap agreements subject to the application of exceptional accounting treatments	Interest rate swap agreements Fixed interest payments and floating interest receivables	Long-term loans payable and bonds payable	81,715	32,455	(Note)

(Note) Interest rate swap agreements subject to the application of exceptional treatments are recognized together with hedging items (i.e. long-term loans payable and bonds payable), therefore, their market values are included in the market value of the relevant long-term loans payable, etc.

(b) Currency-related derivatives

					(Millions of yen)
Hedge accounting method	Transaction type	Major hedging items	Contract amount	Amount of more than 1 year-period contracts	Market value
Exchange contracts subject to the application of designation transactions	Currency swap agreements	Long-term loans payable and bonds payable	21,197	8,980	(Note)

(Note) Exchange contracts, etc. subject to the application of designation transactions are recognized together with hedging items (i.e. long-term loans payable and bonds payable), therefore, their market values are included in the market value of the relevant long-term loans payable, etc.

Note 2: Financial instruments whose market values appear to be extremely difficult to determine are as follows.

(Millions of yen)

(Millions of yen)

A (11)

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	(withous of year)
Item	Book value
1) Unlisted shares (*1) (*2)	1,164
2) Investments in investment partnerships (*1) (*3)	1
Total	1,166

(\*1) These shares are not included in "Asset 6) Marketable securities and investment securities" which contain information about the market value of financial instruments.

(\*2) The market value of unlisted shares is not disclosed, as they are not quoted on a stock exchange and it appears to be extremely difficult to determine their market values.

(\*3) The market value of investments in investment partnerships is not disclosed, as partnerships' assets comprise unlisted shares and other investment instruments whose market values appear to be extremely difficult to determine.

(Millions of					nons of yen)	
		More	More	More	More	
	Up to 1	than 1	than 2	than 3	than 4	More
	year	year and	years and	years and	years and	than 5
	year	up to 2	up to 3	up to 4	up to 5	years
		years	years	years	years	
Cash and deposits	85,546	-	-	-	-	-
Accounts receivable - operating	187,900	182,437	178,074	171 249	171,125	67,483
loans (*1) (*2)	187,900	162,457	1/8,0/4	174,248	1/1,123	07,405
Loans receivable of banking	20.474	0.051	5 020	2 500	2 4 4 9	2 525
business	30,474	3,251	5,039	3,580	2,448	3,537
Accounts receivable -						
installment (*1) (*2)	12,624	12,021	12,021	12,021	12,021	458
Marketable securities and						
Investment securities						
1) Held-to-maturity securities						
Government bond	479	598	-	448	223	1,809
2) Other marketable securities						
with maturities						
Government bond	-	-	-	-	_	_
Other	-	-	-	-	_	-
Total	317,025	198,308	195,135	190,298	185,820	73,288
Total	517,025	170,500	175,155	170,290	105,020	15,200

Note 3: The scheduled redemption amount of monetary claims and marketable securities with maturity (Millions of ven)

(\*1) Accounts receivables - operating loans and accounts receivable - installment do not include loans with potential defaults whose redemption schedule is unclear (amount: 37,621 million yen).

(\*2) The amounts of accounts receivable - operating loans and accounts receivable - installment in the credit card business are the expected amounts assuming that average minimum payments are to be made on a fixed date in each month.

Note 4: Scheduled repayment amount of bonds payable, long-term loans payable, lease obligations and other
interest-bearing liabilities after the consolidated closing date
(Millions of yen)

(Millions of y						
	Up to 1 year	More than 1 year and up to 2 years	More than 2 years and up to 3 years	More than 3 years and up to 4 years	More than 4 years and up to 5 years	More than 5 years
Short-term loans payable	11,547	-	-	-	-	-
Commercial papers	39,998	-	-	-	-	-
Deposits of banking business	52,319	-	-	-	-	-
Current portion of bonds and bonds payable	41,519	47,116	53,640	50,115	28,410	23,410
Current portion of long-term loans payable and long-term loans payable	146,714	84,967	55,350	66,833	45,020	30,500
Lease obligations	523	370	336	150	39	-
Total	292,623	132,453	109,326	117,098	73,470	53,910

6. Notes to Per Share Information

(1) Net assets per share 227.35 yen

(2) Basic earnings per share 24.12 yen

7. Notes to Subsequent Events

<Sales of shares of a consolidated subsidiary>

The Company accepted cash offer from MUFG Bank, Ltd. ("MUFG Bank") and sold all holding shares of PT. Bank Nusantara Parahyangan, Tbk. ("Bank BNP"), a consolidated subsidiary, on April 29, 2019 based on a resolution at the Board of Directors meeting held on March 15, 2019.

Bank BNP will be excluded from the scope of consolidation of the Company following the above sales of shares.

#### (1) Overview of sales of shares

- (a) Name of counterpart to sales of shares MUFG Bank
- (b) Reasons for sales of shares

Since Indonesia has the largest populations in Southeast Asia and is expected to grow in the market of the retail financial field, the Company ventured into Indonesia in the form of a bank for which an unsecured personal loans business is licensed. But, as a result of MUFG Bank's strategic investment in PT Bank Danamon Indonesia, Tbk. ("Bank Danamon"), we have sold all holding shares of Bank BNP because we expect various synergistic effects as the MUFG Group, such as providing comprehensive services of Bank Danamon to Bank BNP's customers at Bandung, the Republic of Indonesia.

- (c) Date of sales of shares April 29, 2019
- (d) Overview of transactions including legal form Sales of shares in consideration of cash

(2) Overview of a consolidated subsidiary

(a) Line of business

Banking business in the Republic of Indonesia

- (b) Scale of business
  - i) Amounts of assets and liabilities (as of December 31, 2018)

Total assets	63,206 million yen
Liabilities	52,871 million yen
Net assets	10,334 million yen

\* Translated at the spot rate of JPY 0.0077 to IDR 1.00 as of December 31, 2018

ii) Amounts of profit or loss (from January 1, 2018 to December 31, 2018)

Operating revenue	7,354 million yen
Operating profit	94 million yen
Ordinary profit	136 million yen
Profit	62 million yen

\* Translated at the average exchange rate of JPY 0.0078 to IDR 1.00 for a period from January 1, 2018 to December 31, 2018

(3) Number of shares sold, sale value, and the rate of equity interest after sale

Number of shares sold	540,619,195 shares
Sale value	4,088 rupiah per share
Rate of equity interest after sale	_%

- (4) Reported segment in which a consolidated subsidiary was included Overseas financial business
- (5) Overview of accounting

We plan to record the difference between book value and sale value of the relevant assets sold as gain on sales of stocks of subsidiaries and affiliates in extraordinary income. With regard to the amount of extraordinary income, we plan to calculate it based on financial statements as of the deemed date of the sale of Bank BNP. Because the above financial statements are still not available, the amount of gain on sales of stocks of subsidiaries and affiliates is pending.

#### 8. Other

Figures less than one million yen are rounded down to the nearest one million yen.

### **Non-consolidated Financial Statements**

(April 1, 2018- March 31, 2019)

### Non-consolidated Balance Sheet

(As of March 31, 2019)

Description	Amount	Description	<u>Amount</u>
(Assets)	7 milount	(Liabilities)	Tinount
Current assets	973,522	Current liabilities	230,319
Cash and deposits	72,826	Accounts payable - trade	494
Accounts receivable - operating loans	821,943	Commercial papers	39,998
Accounts receivable - installment	63,137	Current portion of long-term loans payable	134,718
Supplies	34	Current portion of bonds	28,000
Prepaid expenses	763	Lease obligations	521
Accrued income	15,833	Accounts payable - other	3,270
Short-term loans receivable from subsidiaries and affiliates	1,300	Accrued expenses	8,419
Right to reimbursement	52,608	Income taxes payable	5,348
Other	3,483	Deposits received	350
Allowance for doubtful accounts	(58,410)	Provision for loss on guarantees	8,850
Noncurrent assets	96,996	Asset retirement obligations	10
Property, plant and equipment	16,869	Other	337
Buildings	2,847	Noncurrent liabilities	529,406
Structures	667	Bonds payable	163,000
Equipment	8,969	Long-term loans payable	258,876
Land	3,123	Lease obligations	890
Lease assets	1,261	Provision for loss on interest repayment	102,300
Intangible assets	7,886	Asset retirement obligations	3,901
Software	4,593	Other	438
Goodwill	3,250		
Leasehold right	4		
Telephone subscription right	36	Total liabilities	759,726
Other	1		
Investments and other assets	72,240	(Net assets)	
Investment securities	823	Shareholders' equity	310,792
Stocks of subsidiaries and affiliates	21,437	Capital stock	63,832
Claims provable in bankruptcy, claims provable in rehabilitation and other	1,589	Capital surplus	76,010
Long-term prepaid expenses	1,920	Legal capital surplus	72,322
Deferred tax assets	36,919	Other capital surplus	3,687
Guarantee deposits	4,598	Retained earnings	190,743
Prepaid pension cost	5,458	Legal retained earnings	4,320
Other	483	Other retained earnings	186,422
Allowance for doubtful accounts	(990)	General reserve	80,000
	. ,	Retained earnings brought forward	106,422
		Treasury stock	(19,794)
		Valuation and translation adjustments Valuation difference on	(0)
		available-for-sale securities	(0)
		Total net assets	310,792
Total assets	1,070,518	Total liabilities and net assets	1,070,518

# Non-consolidated Statement of Income (April 1, 2018 - March 31, 2019)

(April 1, 2018 - Marc	11 31, 2019)	(Millions of yen
Description	Amount	(initions of year
Operating revenue		203,636
Interest on operating loans	123,474	
Revenue from credit card business	7,773	
Revenue from credit guarantee	51,231	
Other financial revenue	11	
Other operating revenue	21,145	
Operating expenses	,	170,000
Financial expenses	5,619	,
Other operating expenses	164,381	
Operating profit		33,635
Non-operating income		3,960
Interest income	42	,
Interest on securities	0	
Dividend income	3,449	
Other	467	
Non-operating expenses		124
Interest expenses	30	
Foreign exchange losses	31	
Loss on cancellation of insurance policies	55	
Other	6	
Ordinary profit		37,472
Extraordinary income		348
Gain on sales of noncurrent assets	345	
Gain on sales of investment securities	3	
Extraordinary loss		3,252
Loss on sales of noncurrent assets	258	
Loss on retirement of noncurrent assets	185	
Impairment loss	2,800	
Loss on valuation of investment securities	6	
Other	1	
Profit before income taxes		34,568
Income taxes-current	5,492	
Income taxes-deferred	(851)	4,640
Profit		29,927

# Non-consolidated Statement of Changes in Net Assets (April 1, 2018 - March 31, 2019)

### (Millions of yen)

	Shareholders' equity									
		1 2								
		Capital surplus				0		_		
						Other retain	ed earnings			Total
	Capital stock	Legal	Other	Total	Legal	Comme	Retained earnings	Total retained	Treasury stock	sharehold-
	SIOCK	capital surplus	capital surplus	capital surplus	retained earnings	General reserve	brought forward	earnings	SIOCK	ers' equity
Balance at the beginning of current period	63,832	72,322	3,687	76,010	4,320	80,000	79,627	163,948	(19,794)	283,997
Changes of items during the period										
Dividends of surplus							(3,133)	(3,133)		(3,133)
Profit							29,927	29,927		29,927
Net changes of items other than shareholders' equity										
Total changes of items during the period	—	_	_	_	_	_	26,794	26,794	_	26,794
Balance at the end of current period	63,832	72,322	3,687	76,010	4,320	80,000	106,422	190,743	(19,794)	310,792

	Valuation and trans		
	Valuation difference	Total valuation and	Total net assets
	on available-for-sale	translation	
	securities	adjustments	
Balance at the beginning of current period	0	0	283,997
Changes of items during the			
period			
Dividends of surplus			(3,133)
Profit			29,927
Net changes of items other than shareholders' equity	(0)	(0)	(0)
Total changes of items during the period	(0)	(0)	26,794
Balance at the end of current period	(0)	(0)	310,792

## **Notes to Non-consolidated Financial Statements**

1. Notes to Matters concerning Significant Accounti (1) Evaluation standards and methods for assets	ng Policies
1) Evaluation standards and methods for marketa Stocks of subsidiaries and affiliates Other marketable securities	ble securities Stated at cost by the moving-average method
Securities with market quotations	Stated at market value at the end of the fiscal year (Unrealized gains or losses are comprehensively
	reported as a component of net assets and the cost of securities sold is computed using the moving average method)
Securities without market quotations	Stated at cost by the moving-average method The investments in limited investment partnerships and other similar partnerships (those deemed as "securities" according to the Article 2, Paragraph 2 of the Financial Instruments and Exchange Act) are reported, using the equity method, based on the latest financial statements available as at the closing dates stipulated by the respective partnership contracts.
2) Evaluation standards and methods for derivati Swap transactions	ves Market value method
<ol> <li>Evaluation standards and methods for inventor Supplies</li> </ol>	ries Mainly at cost, based on the first-in first-out method
(2) Depreciation and amortization methods for non Property, plant and equipment (excluding leas	
Toperty, plant and equipment (excluding leas	Declining balance method
Intangible assets (excluding lease assets)	č
Software for internal use	Amortized by the straight-line method over their
Goodwill	estimated useful lives (5 years) in the Company Amortized by the equal installments method over a period of 10 to 15 years
Other intangible assets Lease assets	Straight-line method
Transfer ownership finance lease transacti	ons
	Depreciated by the same depreciation method applied to noncurrent assets owned by the Company
Non-transfer ownership finance lease trans	Depreciated by the straight-line method, defining the lease term of respective assets as their useful lives, with residual value equaling zero
Long-term prepaid expenses	Depreciated by the equal installment method
(3) Accounting method for deferred assets Bond issuance cost	These costs are fully charged to income when they are
	paid.
(4) Accounting standards for allowances and provis	sions
Allowance for doubtful accounts	To provide for potential loss on consumer loans and other loans, the Company makes an allowance for the expected amount of irrecoverable loans. Allowances for ordinary bad debts are computed, based on the historical rate of default. For specific debts where recovery is doubtful, the Company considers the likelihood of recovery on an individual basis.

Provision for loss on guarantees	To provide for loss on guarantees, the Company makes an allowance for potential losses at the end of the fiscal
Provision for retirement benefits	year. To provide for employees' retirement benefits, the amount obtained by subtracting pension assets from retirement benefit obligations is recorded, based on their projected amounts as of the end of this fiscal year. If the projected amount of pension assets exceeds the projected amount of retirement benefit obligations after addition or deduction of unrecognized past service liabilities and unrecognized actuarial differences, the excess amount is recorded as prepaid pension cost. Past service costs are charged to expenses, using the straight-line method, over the determined years (5 years) that are not longer than average remaining service years of the employees at the time of occurrence. Actuarial differences are amortized evenly using the straight-line method over the determined years (5 years) that are not longer than the average remaining service years of employees at the time of occurrence in each fiscal year, beginning from the fiscal year following the time of occurrence.
Provision for loss on interest repayment	To prepare for potential loss on interest repayment in the future, the Company estimates and provides a reasonable amount of provision for loss on interest repayment, in consideration of the past actual results and the latest interest repayment situations.
(5) A accounting standards for revenue and surgeneous	
(5) Accounting standards for revenue and expenses Interest on operating loans	Interest is recorded on an accrual basis.
interest on operating loans	Accrued interest on operating loans is recorded, using the interest rate stipulated in the Interest Rate Restriction Act or the contracted interest rate of the Company, whichever the lower.
Revenue from credit card business	<b>r</b> . <i>y</i> ,
Fees from customers	Recorded by the credit balance method
Fees from member stores	Recorded as fees at the time of transaction
Revenue from credit guarantee	Recorded by the credit balance method
(Note) Details of each recording method a	
Credit balance method	Fees to be recorded as revenue is calculated pursuant to the prescribed rates applicable to the relevant credit balance.
<ul><li>(6) Hedge accounting method</li><li>1) Hedge accounting method</li></ul>	
	counting. However, exceptional accounting treatments are neet specific conditions.
2) Hedging instruments and hedging items	

2) Hedging instruments and hedging items	
Hedging instruments	Interest-rate swap agreements
Hedging items	Loans payable with variable interest rates and bonds
	payable with variable interest rates

3) Hedging policy

The Company enters into derivatives contracts to hedge against various risks. These contracts include the following: Interest-rate swaps to hedge against the risk of fluctuations in interest rates relating to loans payable with variable interest rates and bonds payable with variable interest rates for the purpose of protecting cash flows.

4) Method for evaluating hedging effectiveness

Important requirements concerning hedging instruments and hedging items are closely matched with each other. Also, the Company can assume that fluctuations in interest rates and cash flows are fully offset by the fluctuations in hedging instruments on an ongoing basis since the implementation of hedging contracts. Therefore, the judgment of hedging effectiveness is omitted.

(7) Other significant matters providing the basis for the preparation of financial statements

1) Accounting method for consumption tax

Transactions subject to consumption tax are recorded at the amount exclusive of consumption tax. However, consumption tax and other taxes imposed on non tax-deductible assets are recorded as an expense for the fiscal year they were incurred.

2) Adoption of consolidated taxation system The Company adopts the consolidated taxation system.

#### 2. Notes to changes in presentation

<Changes associated with the application of "Partial Amendments to Accounting Standard for Tax Effect Accounting">

The Company has applied the "Ministerial Ordinance for Partial Amendment to the Regulation for Enforcement of the Companies Act and the Regulation on Corporate Accounting" (Ministry of Justice Order No. 5; March 26, 2018) associated with the "Partial Amendments to Accounting Standard for Tax Effect Accounting" (ASBJ Statement No. 28; February 16, 2018) from the current fiscal year. Accordingly, deferred tax assets are shown in the segment of investments and other assets, and deferred tax liabilities are shown in the segment of noncurrent liabilities.

As a result, in the Balance Sheet for the prior fiscal year, deferred tax assets under current assets decreased by 37,632 million yen and deferred tax assets under investments and other assets increased by 36,068 million yen. Meanwhile, deferred tax liabilities under noncurrent liabilities decreased by 1,564 million yen.

Total assets, total liabilities and total liabilities and net assets each decreased by 1,564 million yen, by offsetting deferred tax assets and deferred tax liabilities in the same taxable entity.

<Non-consolidated Statement of Income>

"Loss on cancellation of insurance policies" was included in "Other" under non-operating expenses in the prior fiscal year. As its quantitative materiality became significant, "Loss on cancellation of insurance policies" has been listed separately.

"Loss on cancellation of insurance policies" in the prior fiscal year was 16 million yen.

3. Notes to Non-consolidated Balance Sheet (1) Accumulated depreciation of property, plant and equipment	31,466 million yen
(2) Guaranteed liabilities Outstanding guarantee obligation in the guarantee business Provision for loss on guarantees	(Millions of yen) 1,058,760 8,850
Net	1,049,910
(3) Monetary claims and liabilities to subsidiaries and affiliates Short-term monetary claims Short-term monetary liabilities	(Millions of yen) 1,350 16
4. Notes to Non-consolidated Statement of Income Transactions with subsidiaries and affiliates Operating transactions	(Millions of yen)
Operating revenue	69 457
Operating expenses Transactions other than operating transactions	3,475
<ul> <li>5. Notes to Non-consolidated Statement of Changes in Net Assets Class and number of shares of treasury stock as of March 31, 2019 Common stock 29,668,592 shares</li> <li>6. Notes to tax effect accounting</li> </ul>	
Breakdown of major factors that caused deferred tax assets and liabi Deferred tax assets	lities (Millions of yen)
Bad debts expenses	19,499
Allowance for doubtful accounts	7,280
Provision for loss on guarantees	2,709
Provision for loss on interest repayment	31,324
Accrued bonuses	437
Unrecognized accrued interest	499
Software	3,604
Asset retirement obligations	1,099
Deferred assets	282
Deferred consumption taxes Loss on valuation of securities	353
Loss on valuation of stocks of subsidiaries and affiliates	163 1,034
Enterprise tax payable	391
Impairment loss	255
Dividends on shares	3,493
Retained loss	99,976
Other	395
Deferred tax assets (subtotal)	172,802
Valuation allowance	(134,211)
Total deferred tax assets	38,591
Deferred tax liabilities	1 / 7 1
Prepaid pension cost	<u> </u>
Total deferred tax liabilities Net deferred tax assets	$\frac{1,671}{36,919}$
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7. Notes to Transactions between Related Parties Companies etc. with the same parent company

					(Millions of yell)
Туре	Name	Location	Paid-in Capital	Business outline	Ratio of voting rights holding (held)
Companies of the	Mitsubishi UFJ Trust and Banking Corporation	Chiyoda-ku, Tokyo	324,279	Trust banking business	Direct (2.01 %)
same parent company	MUFG Bank, Ltd.	Chiyoda-ku, Tokyo	1,711,958	Banking business	-

(Millions of yen)

Туре	Name	Relationship	Summary of transactions	Amount of transaction	Item	Outstanding amount at the end of the fiscal year								
Mitsubishi UFJ Trust and Banking			Borrowing of the capital	Repayment 167,558	-	-								
	Corporation	Donowing	Payment of interest	73	-	-								
		f the ame		Borrowing 340,859	Commercial papers	21,999								
Companies of the same	Borrowing		Borrowing	Borrowing	Borrowing	Borrowing	Borrowing	Borrowing	Borrowing	Borrowing	Borrowing	Borrowing of the capital	Repayment 169,312	Current portion of long-term loans payable
parent company					Long-term loans payable	147,322								
			Payment of interest	2,412	Accrued expenses	13								
		Guarantee of liabilities	Receiving of guarantee fees for unsecured loans provided by the Company	24,545	Accrued income	6,249								
(NI-4-) T-		C dh a traca a ti a	Outstanding guarantee obligation	618,836	-	-								

(Note) Terms and conditions of the transaction and its policies

- 1. Interest rates of the borrowing from Mitsubishi UFJ Trust and Banking Corporation and MUFG Bank, Ltd. are the money market rates.
- 2. Guarantee commission rates on the debt guarantees for consumer loan by MUFG Bank, Ltd. is determined after negotiation by taking the market of guarantee commission into consideration. In the event that consumer loan debtors of MUFG Bank, Ltd. are deemed to have difficulty in performing debt payments, in accordance with the agreement with MUFG Bank, Ltd., the Company performs subrogation. Terms and conditions of this subrogation performance are determined through mutual consultation by both parties.
- 3. Borrowing from Mitsubishi UFJ Trust and Banking Corporation was transferred to MUFG Bank, Ltd. as of April 16, 2018, as a result of a functional reorganization of Mitsubishi UFJ Financial Group, Inc. The repayment amount for the above-stated transaction with Mitsubishi UFJ Trust and Banking Corporation corresponds to borrowing of the capital transferred to MUFG Bank, Ltd. The same amount is included in the amount of borrowing out of the amount of transaction with MUFG Bank, Ltd.

#### 8. Notes to Per Share Information

(1) Net assets per share	198.38 yen
(2) Basic earnings per share	19.10 yen

9. Notes to Significant Subsequent Events

<Sales of shares of a consolidated subsidiary>

The Company accepted cash offer from MUFG Bank, Ltd. and sold all holding shares of PT. Bank Nusantara Parahyangan, Tbk., a consolidated subsidiary, on April 29, 2019, based on a resolution at the Board of Directors meeting held on March 15, 2019.

We expect to record gain on sales of stocks of subsidiaries and affiliates of 10,824 million yen in extraordinary income in the fiscal year ending March 31, 2020, following the above sales of shares.

Details are described in "7. Notes to Subsequent Events" of the Notes to the Consolidated Financial Statements.

#### 10. Other

Figures less than one million yen are rounded down to the nearest one million yen.