



**Brief Statement of First Quarter Financial Results  
for the Fiscal Year Ending March 2005 (Consolidated)**

July 28, 2004

**Forward-Looking Statement**

The statements and figures contained in this Brief Statement of First Quarter Financial Results for the fiscal year ending March 2005 (the "Brief Statement") with respect to ACOM's plans and strategies and other statements that are not historical facts but are forward-looking statements about the future performance of ACOM are based on management's assumptions and beliefs in light of the information currently available to it and involve risks and uncertainties. Actual results may differ from those in the forward-looking statements as a result of various factors. Potential risks and uncertainties include, without limitation, general economic conditions in ACOM's market and changes in the size of the overall market for consumer loans, the rate of default by customers, the level of interest rates paid on ACOM's debt, and legal limits on interest rates charged by ACOM.

Name of the company: ACOM CO., LTD. ("ACOM" or the "Company")

Stock market: Tokyo Stock Exchange

Code Number: 8572

Location of the head office: Tokyo

URL: <http://ir.acom.co.jp/>

Reference:

Position of the representative: President & Chief Executive Officer

Name: Shigeyoshi Kinoshita

Position of the person in charge: General Manager of Corporate Planning Department

Name: Yoshinori Matsubara

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**1. Items Relating to the Preparation of Brief Statement of Quarter Financial Results**

Simplified Accounting Policies: Not adopted

Change in Accounting Policies: None

Change in Scope of Consolidation and Equity Method: None

Consolidated subsidiaries (addition):	—
Consolidated subsidiaries (exclusion):	1
Affiliates accounted for under equity method (addition):	—
Affiliates accounted for under equity method (exclusion):	1

Note: All amounts under minimum units appearing in each of the tables have been disregarded throughout this brief statement and the annexed materials.

## 2. Consolidated Business Results for the First Quarter Accounting Period (from April 1, 2004 to June 30, 2004)

### (1) Consolidated Operating Results

	Operating Income		Operating Profit		Income Before Extraordinary Items		Net Income (First Quarter)	
	(Millions of yen)	yoy%	(Millions of yen)	yoy%	(Millions of yen)	yoy%	(Millions of yen)	yoy%
6/04 (1Q)	107,558	(1.7)	34,025	25.0	33,503	24.3	19,220	32.2
6/03 (1Q)	109,443	—	27,217	—	26,945	—	14,538	—
3/04 (Annual)	434,968		120,391		118,773		70,319	

	Net Income per Share (Yen)	Net Income per Share Diluted (Yen)
6/04 (1Q)	123.32	123.27
6/03 (1Q)	99.81	—
3/04 (Annual)	487.78	487.70

Note: Regarding operating income, operating profit, income before extraordinary items, and net income, the figures in percentages show the year-on-year change from previous first quarter.

In addition, the figures showing the year-on-year increase/decrease for the previous first quarter are omitted, because consolidated first quarter financial statements are prepared from previous fiscal year.

#### [Qualitative Information on Progress in Business Results (Consolidated)]

During the first quarter of the current consolidated accounting period, Japanese economy experienced a gradually strengthening rebound in corporate profits, particularly in the manufacturing industry, due to increases in exports and private-sector capital expenditures, while financial markets saw an upturn in long-term interest rates. However, a much slower recovery in employment levels and sluggish income growth meant limited recovery in household finances and pointed to a continuation of a challenging business environment.

In light of these facts, our Group has been putting business ethics (compliance) into practice, establishing customer response and business location systems aimed at improving asset quality, realizing low-cost operations through sweeping operational improvements, training financial professionals, and improving profitability by expanding peripheral financial services as its basic policies. Centering our efforts on loan operations, still our core business, we worked to expand our market share throughout the consumer credit market as well as enhance our profit base by pursuing organic cooperation and boosting quality in our credit card and installment sales finance businesses and by expanding our guarantee and loan servicing businesses.

In accordance with an agreement on strategic business and capital alliance in the retail sector concluded with the Mitsubishi Tokyo Financial Group, Inc. (hereinafter, "MTFG") in March of this year, we accepted equity participation by the MTFG through the issue of new shares via third-party allocation and the disposal of treasury stock in April of this year. In June we created a Retail Strategy Planning Office within our organization to support collaboration with the MTFG and affiliate companies. We have also restructured our organization to ensure more effective responses to changes in the business environment; these efforts included setting up a Guarantee Business Department to consolidate the guarantee business functions that had theretofore been divided among other businesses to further strengthen our guarantee operations, and abolishing the Business Development Department, and establishing the Affiliated Enterprises & Business Development Department in order to develop and pursue new businesses and ensure to strengthen the management of affiliate companies. They also include consolidating the Market Development Department and the Business Promotion Department, and upgrading the Legal Office to department level.

The first quarter of this consolidated accounting period recorded 107.558 billion yen in operating income (a year-on-year decrease of 1.7%), income before extraordinary items of 33.503 billion yen (an increase of 24.3% year-on-year), and net income of 19.22 billion yen (up 32.2% from year-on-year).

## (2) Consolidated Financial Status

	Total Assets (Millions of yen)	Shareholders' Equity (Millions of yen)	Ratio of Shareholders' Equity	Shareholders' Equity Per Share (Yen)
6/04 (1Q)	2,057,125	815,875	39.7%	5,122.26
6/03 (1Q)	2,107,964	643,436	30.5%	4,481.97
3/04 (Annual)	2,075,389	697,166	33.6%	4,855.99

## [Consolidated Cash Flow Status]

(Millions of yen)

	From Operating Activities	From Investing Activities	From Financing Activities	Cash and Cash Equivalents At the End of Year
6/04 (1Q)	18,703	(2,008)	(8,864)	166,656
6/03 (1Q)	18,252	(2,445)	(65,328)	117,239
3/04 (Annual)	164,158	(5,398)	(166,105)	158,873

## [Qualitative Information on Changes in Financial Position (Consolidated)]

The financial position at the end of this first quarter showed a decrease in total assets of 18.263 billion yen from the end of the previous consolidated accounting period, but an increase of 118.708 billion yen in shareholders' equity and a 6.1 point rise in shareholders' equity ratio to 39.7% due to the acceptance of equity participation from the MTFG.

Looking at total assets, there was a drop of 54.796 billion yen in short-term loans, a decline of 15.016 billion yen in installment receivables, a reduction of 9.538 billion yen in deferred tax assets, and a decrease of 18.59 billion yen in current assets due to a 62.569 billion yen rise in cash and time deposits.

Under liabilities, a 107.422 billion yen cut in interest-bearing debt and a drop of 22.654 billion yen in accrued income taxes contributed to a total decline of 137.197 billion yen.

## (Cash Flows)

Cash and cash equivalents (hereinafter, "funds") at the end of this first quarter were 166.656 billion yen, up by 7.782 billion yen over the end of the previous consolidated accounting period.

Cash flow from operating activities rose by 18.703 billion yen. This was due to 33.282 billion yen in income before income taxes, a 14.9 billion yen increase in funds as a consequence of lower installment receivables, and 26.648 billion yen in income taxes paid.

Cash flow from investing activities decreased by 2.008 billion yen due to the purchase of tangible fixed assets, etc.

Cash flow from financial activities slipped by 8.864 billion yen. This was due primarily to expenditures exceeding proceeds from loans by 107.197 billion yen as a result of repayments of loans and payments for redemption of straight bonds, to 104.049 billion yen in net proceeds from issuance of the Company's stock new and disposal of treasury stock, and to 5.692 billion yen in cash dividends paid.

## (Reference)

### [Qualitative Information on Earnings Forecasts]

Earnings forecasts have not been changed.

Results for this quarter under review are closely in line with the mid-term and full-term earnings forecasts previously announced on April 28, 2004.

## 1. Summarized Consolidated Financial Statements

## (1) Summarized Consolidated Balance Sheets

(Millions of yen)

Subject	Term	Prior first quarter consolidated accounting period (As of June 30, 2003)		This first quarter consolidated accounting period (As of June 30, 2004)		Prior consolidated fiscal year (As of March 31, 2004)		Changes	
		Amount	Composition ratio	Amount	Composition ratio	Amount	Composition ratio	Amount	Percentage
	(Assets)		%		%		%		%
I.	Current assets	1,998,492	94.8	1,945,427	94.6	1,964,018	94.6	(18,590)	(0.9)
	Cash and time deposits	85,565		140,499		77,930		62,569	80.3
	Loans receivable	1,650,402		1,623,535		1,623,154		380	0.0
	Installment receivables	274,224		213,282		228,299		(15,016)	(6.6)
	Deferred tax assets	39,469		38,266		47,804		(9,538)	(20.0)
	Short-term loans	35,597		26,199		80,996		(54,796)	(67.7)
	Other current assets	33,823		37,731		38,777		(1,046)	(2.7)
	Allowances for bad debts	(120,590)		(134,086)		(132,945)		(1,140)	0.9
II.	Fixed assets	108,167	5.1	111,697	5.4	111,370	5.4	326	0.3
	Tangible fixed assets	55,785		53,715		53,264		451	0.8
	Intangible fixed assets	1,452		1,444		1,446		(2)	(0.2)
	Investments and other assets	50,929		56,537		56,660		(122)	(0.2)
III.	Deferred assets	1,303	0.1	—	—	—	—	—	—
	Bond discount	1,303		—		—		—	—
	Total Assets	2,107,964	100.0	2,057,125	100.0	2,075,389	100.0	(18,263)	(0.9)
	(Liabilities)								
I.	Current liabilities	479,008	22.8	374,581	18.2	428,456	20.7	(53,875)	(12.6)
	Short-term loans	14,760		10,082		21,779		(11,696)	(53.7)
	Current portion of long-term loans	348,564		275,380		292,375		(16,994)	(5.8)
	Current portion of bonds and notes	40,385		45,300		40,000		5,300	13.3
	Accrued income taxes	11,364		4,268		26,922		(22,654)	(84.1)
	Deferred income on installment sales	35,120		22,082		25,671		(3,588)	(14.0)
	Other current liabilities	28,812		17,467		21,708		(4,240)	(19.5)
II.	Fixed liabilities	984,829	46.7	865,508	42.1	948,830	45.7	(83,322)	(8.8)
	Straight bonds	300,699		240,340		255,720		(15,380)	(6.0)
	Long-term loans	674,563		616,045		684,696		(68,650)	(10.0)
	Other fixed liabilities	9,567		9,122		8,414		708	8.4
	Total liabilities	1,463,837	69.5	1,240,089	60.3	1,377,287	66.4	(137,197)	(10.0)
	(Minority interests in consolidated subsidiaries)								
	Minority interests in consolidated subsidiaries	690	0.0	1,160	0.0	935	0.0	225	24.1
	(Shareholders' equity)								
I.	Common stock	17,282	0.8	63,832	3.1	17,282	0.8	46,550	269.3
II.	Capital surplus	25,772	1.2	76,458	3.7	25,772	1.2	50,685	196.7
III.	Earned surplus	611,498	29.0	674,979	32.8	661,536	31.9	13,442	2.0
IV.	Securities valuation adjustment	1,480	0.1	6,631	0.4	5,823	0.3	807	13.9
V.	Foreign currency translation adjustments	(1,498)	(0.1)	(2,225)	(0.1)	(2,150)	(0.1)	(75)	3.5
VI.	Treasury stock	(11,098)	(0.5)	(3,801)	(0.2)	(11,099)	(0.5)	7,297	(65.8)
	Total shareholders' equity	643,436	30.5	815,875	39.7	697,166	33.6	118,708	17.0
	Total liabilities, minority interests, and shareholders' equity	2,107,964	100.0	2,057,125	100.0	2,075,389	100.0	(18,263)	(0.9)

## (2) Summarized Consolidated Income Statements

(Millions of yen)

Subject	Term	Prior first quarter consolidated accounting period From April 1, 2003 to June 30, 2003		This first quarter consolidated accounting period From April 1, 2004 to June 30, 2004		Changes		Prior consolidated fiscal year From April 1, 2003 to March 31, 2004	
		Amount	Percentage	Amount	Percentage	Amount	Percentage	Amount	Percentage
			%		%		%		%
I. Operating income		109,443	100.0	107,558	100.0	(1,884)	(1.7)	434,968	100.0
Interest on loans receivable		96,889		94,624		(2,264)	(2.3)	384,284	
Fees from credit card business		1,406		1,511		105	7.5	5,808	
Fees from installment sales finance business		6,029		4,493		(1,536)	(25.5)	22,029	
Fees on guaranteed loans receivable		887		1,513		626	70.6	4,503	
Collection of purchased receivables		372		1,764		1,392	373.8	2,088	
Other financial income		5		12		7	143.8	20	
Sales		1,725		1,568		(156)	(9.1)	7,970	
Other operating income		2,128		2,069		(59)	(2.8)	8,263	
II. Operating expenses		82,225	75.1	73,532	68.4	(8,692)	(10.6)	314,577	72.3
Financial expenses		7,117		6,002		(1,115)	(15.7)	26,910	
Cost of purchased receivables		244		1,286		1,041	425.5	1,317	
Cost of sales		1,063		799		(264)	(24.8)	4,934	
Other operating expenses		73,799		65,444		(8,354)	(11.3)	281,414	
Operating profit		27,217	24.9	34,025	31.6	6,807	25.0	120,391	27.7
III. Non-operating income		489	0.4	494	0.5	5	1.1	1,297	0.3
IV. Non-operating expenses		761	0.7	1,016	1.0	255	33.6	2,915	0.7
Income before extraordinary items		26,945	24.6	33,503	31.1	6,557	24.3	118,773	27.3
V. Extraordinary income		5	0.0	—	—	(5)	—	3,331	0.8
VI. Extraordinary losses		83	0.1	220	0.2	137	163.8	1,771	0.4
Income before income taxes		26,868	24.5	33,282	30.9	6,414	23.9	120,332	27.7
Income taxes (corporation tax, inhabitants' tax and enterprise tax)		11,102	11.1	3,820	12.8	(7,282)	13.6	55,533	11.4
Deferred income taxes		1,068		10,004		8,936		(6,048)	
Gain (loss) on minority interests in consolidated subsidiaries		158	0.1	236	0.2	78	49.7	528	0.1
Net income		14,538	13.3	19,220	17.9	4,681	32.2	70,319	16.2

## (3) Summarized Consolidated Statements of Cash Flows

(Millions of yen)

Subject	Term	Prior first quarter consolidated accounting period From April 1, 2003 to June 30, 2003	This first quarter consolidated accounting period From April 1, 2004 to June 30, 2004	Change	Prior consolidated fiscal year From April 1, 2003 to March 31, 2004
		Amount	Amount	Amount	Amount
I. Cash flows from operating activities					
Income before income taxes		26,868	33,282	6,414	120,332
Depreciation and amortization		1,241	1,285	43	5,245
Increase in allowance for bad debts		11,441	1,302	(10,139)	22,812
Decrease (increase) in loans outstanding		9,931	(532)	(10,464)	36,945
Decrease (increase) in installment receivables		5,654	14,900	9,246	51,338
Increase (decrease) in deferred income on installment sales		(2,531)	(3,575)	(1,044)	(11,952)
Other operating activities		(2,909)	(1,506)	1,403	(161)
Subtotal		49,696	45,156	(4,540)	224,560
Income taxes paid		(31,584)	(26,648)	4,936	(60,770)
Others		140	194	54	368
Cash used in operating activities		18,252	18,703	450	164,158
II. Cash flow from investing activities					
Purchase of tangible fixed assets		(723)	(2,480)	(1,756)	(2,159)
Other investment activities		(1,721)	471	2,193	(3,239)
Net cash provided by (used in) investing activities		(2,445)	(2,008)	436	(5,398)
III. Cash flow from financing activities					
Proceeds from short-term loans		10,360	7,946	(2,413)	38,872
Repayments of short-term loans		(25,074)	(19,533)	5,540	(46,385)
Proceeds from issue of straight bonds		24,834	—	(24,834)	34,767
Payments for redemption of straight bonds		(10,099)	(10,000)	99	(63,074)
Proceeds from long-term debt		28,036	10,664	(17,372)	350,602
Repayments of long-term debt		(76,399)	(96,275)	(19,875)	(445,015)
Net proceeds from issuance of the Company's stock		—	92,625	92,625	—
Net proceeds from disposal of treasury stock		—	11,423	11,423	—
Payments for purchase of treasury stock		(11,066)	(0)	11,066	(11,066)
Cash dividends paid by the Company		(5,788)	(5,692)	96	(11,592)
Other financing activities		(131)	(24)	107	(13,213)
Net cash provided by financing activities		(65,328)	(8,864)	56,464	(166,105)
IV. Effect of exchange rate change on cash and cash equivalents		21	(47)	(69)	(520)
V. Increase (decrease) in cash and cash equivalents		(49,499)	7,782	57,282	(7,865)
VI. Cash and cash equivalents at the beginning of the fiscal year		166,739	158,873	(7,865)	166,739
VII. Cash and cash equivalents at the end of the period		117,239	166,656	49,416	158,873

## 2. Consolidated Operating Results

### (1) Operating Income by Segment

(Millions of yen)

Segment	Term	Prior first quarter consolidated accounting period From April 1, 2003 to June 30, 2003		This first quarter consolidated accounting period From April 1, 2004 to June 30, 2004		Prior consolidated fiscal year From April 1, 2003 to March 31, 2004	
		Amount	Percentage	Amount	Percentage	Amount	Percentage
Financial service businesses		107,873	98.6%	106,121	98.7%	427,698	98.3%
Loan business		98,758	90.2%	96,419	89.7%	391,259	90.0%
Credit card business		1,423	1.3%	1,514	1.4%	5,876	1.3%
Installment sales finance business		6,220	5.7%	4,622	4.3%	22,738	5.2%
Guarantee business		944	0.9%	1,666	1.5%	5,037	1.2%
Loan servicing business		527	0.5%	1,899	1.8%	2,786	0.6%
Others		—	—	0	0.0%	0	0.0%
Other businesses		1,569	1.4%	1,436	1.3%	7,269	1.7%
Rental business		827	0.7%	841	0.8%	3,527	0.8%
Others		742	0.7%	595	0.5%	3,742	0.9%
Total		109,443	100.0%	107,558	100.0%	434,968	100.0%

### (2) Other Statistics

#### 1) Receivables Outstanding

(Millions of yen)

Segment	Term	Prior first quarter consolidated accounting period	This first quarter consolidated accounting period	Prior consolidated fiscal year
		(As of June 30, 2003)	(As of June 30, 2004)	(As of March 31, 2004)
Loan business		1,650,402	1,623,535	1,623,154
Credit card business		43,603	47,747	46,731
Credit card		42,850	47,016	45,941
Others		753	730	789
Installment sales finance business		230,620	165,534	181,567
Loan servicing business		1,716	5,239	6,082
Total		1,926,343	1,842,057	1,857,536

#### 2) Bad Debts

(Millions of yen)

Category	Term	Prior first quarter consolidated accounting period	This first quarter consolidated accounting period	Prior consolidated fiscal year
		(As of June 30, 2003)	(As of June 30, 2004)	(As of March 31, 2004)
Loans to borrowers in bankruptcy or under reorganization		10,030	8,985	9,280
Loans in arrears		30,168	34,899	36,966
Loans past due for three months or more		1,889	2,392	1,787
Restructured loans		19,529	33,480	32,225
Total		61,618	79,757	80,259

(Category criteria of concerning situations of bad debts)

Loans to borrowers in bankruptcy or under reorganization

Loans to borrowers declared bankrupt, to borrowers under rehabilitation, to borrowers under reorganization, or other similar circumstances, which are part of loans of accrued interest

Loans in arrears

Other delinquent loans exclusive of accrued interest. This category excludes loans on which interest is being waived in support of business restructuring.

Loans past due for three months or more

Loans past due for three months or more that do not fall into the above two categories.

Restructured loans

Loans, other than those in the above three categories, in which favorable terms, such as the reduction of interest, have been granted with a view to promoting recovery of the loans.

### 3) Number of Customer Accounts

Term Segment	Prior first quarter consolidated accounting period (As of June 30, 2003)	This first quarter consolidated accounting period (As of June 30, 2004)	Prior consolidated fiscal year (As of March 31, 2004)
Loan business	3,157,678	3,177,508	3,161,894
Credit card business	1,002,011	1,074,324	1,071,681
Credit card	995,371	1,067,382	1,064,492
Others	6,640	6,942	7,189
Installment sales finance business	991,217	874,657	886,110
Loan servicing business	12,419	33,864	31,851
Rental business	4,890	4,259	13,038

Notes: The definition of number of customer accounts is as follows,

(1) Loan business: Number of loan accounts with loan balance outstanding

(2) Credit card business

    Credit card: Cardholder of ACOM MasterCard®

(3) Installment sales finance business: Number of contracts with receivables outstanding

(4) Loan servicing business: Number of accounts for purchased loans

(5) Rental business: Number of users during the period

### 4) Other

Term Item	Prior first quarter consolidated accounting period (As of June 30, 2003)	This first quarter consolidated accounting period (As of June 30, 2004)	Prior consolidated fiscal year (As of March 31, 2004)
Number of outlets	1,772	1,769	1,764
Number of employees	6,277	6,325	6,161
Allowance for bad debts (Millions of yen)	123,992	136,641	135,350
Allowance for loss o debt quarantine (Millions of yen)	547	2,169	1,865
Bad debt write-offs (Millions of yen)	28,479	28,940	116,519

Note: The amount of allowance for bad debts counted in "Investment and other assets" on the balance sheets is included in "Allowance for bad debts" in the table above.

### 3. Summarized Financial Statements (Non-consolidated)

#### (1) Summarized Balance Sheets

(Millions of yen)

Subject	Term	Prior interim accounting period (As of June 30, 2003)		This interim accounting period (As of June 30, 2004)		Prior consolidated fiscal year (As of March 31, 2004)		Changes	
		Amount	Composition ratio	Amount	Composition ratio	Amount	Composition ratio	Amount	Percentage
(Assets)			%		%		%		%
I.	Current assets	1,892,732	92.4	1,854,127	92.5	1,870,175	92.6	(16,048)	(0.9)
	Cash and time deposits	72,700		130,034		69,015		61,019	88.4
	Loans receivable	1,642,098		1,611,833		1,612,799		(966)	(0.1)
	Installment receivables	190,961		149,396		159,907		(10,510)	(6.6)
	Deferred tax assets	38,234		37,105		46,530		(9,424)	(20.3)
	Short-term loans	35,047		25,049		80,046		(54,996)	(68.7)
	Other current assets	28,990		28,858		28,877		(19)	(0.1)
	Allowances for bad debts	(115,300)		(128,150)		(127,000)		(1,150)	0.9
II.	Fixed assets	156,032	7.6	150,168	7.5	149,472	7.4	696	0.5
	Tangible fixed assets	41,711		39,638		39,190		448	1.1
	Intangible fixed assets	1,212		1,204		1,206		(2)	(0.2)
	Investments and other assets	113,108		109,326		109,076		250	0.2
Total Assets		2,048,765	100.0	2,004,296	100.0	2,019,648	100.0	(15,352)	(0.8)
(Liabilities)									
I.	Current liabilities	441,584	21.5	345,408	17.2	398,005	19.7	(52,596)	(13.2)
	Short-term loans	3,500		2,500		11,500		(9,000)	(78.3)
	Current portion of long-term loans	337,490		270,622		285,304		(14,681)	(5.1)
	Current portion of bonds and notes	40,000		40,000		40,000		—	—
	Accrued income taxes	10,910		3,718		26,319		(22,601)	(85.9)
	Deferred income on installment sales	23,968		14,700		17,276		(2,576)	(14.9)
	Other current liabilities	25,716		13,867		17,604		(3,737)	(21.2)
II.	Fixed liabilities	962,418	47.0	845,821	42.2	927,560	45.9	(81,739)	(8.8)
	Straight bonds	265,000		235,000		245,000		(10,000)	(4.1)
	Long-term loans	689,615		606,834		678,285		(71,451)	(10.5)
	Other fixed liabilities	7,802		3,986		4,274		(288)	(6.7)
Total liabilities		1,404,003	68.5	1,191,230	59.4	1,325,566	65.6	(134,335)	(10.1)
(Shareholders' equity)									
I.	Common stock	17,282	0.8	63,832	3.2	17,282	0.9	46,550	269.3
II.	Capital surplus	25,772	1.3	76,458	3.8	25,772	1.3	50,685	196.7
III.	Earned surplus	611,350	29.8	669,971	33.4	656,326	32.5	13,644	2.1
IV.	Securities valuation adjustment	1,454	0.1	6,605	0.4	5,799	0.3	805	13.9
V.	Treasury stock	(11,098)	(0.5)	(3,801)	(0.2)	(11,099)	(0.6)	7,297	(65.8)
Total shareholders' equity		644,762	31.5	813,066	40.6	694,082	34.4	118,983	17.1
Total liabilities and shareholders' equity		2,048,765	100.0	2,004,296	100.0	2,019,648	100.0	(15,352)	(0.8)

## (2) Summarized Income Statements

(Millions of yen)

Subject	Term	Prior first quarter accounting period		This first quarter accounting period		Change		Prior fiscal year	
		From April 1, 2003 to June 30, 2003		From April 1, 2004 to June 30, 2004				From April 1, 2003 to March 31, 2004	
		Amount	Percentage	Amount	Percentage	Amount	Percentage	Amount	Percentage
I. Operating income		103,737	100.0	100,865	100.0	(2,872)	(2.8)	411,799	100.0
Interest on loans receivable		95,696		93,148		(2,548)	(2.7)	379,332	
Fees from credit card business		1,384		1,487		103	7.5	5,714	
Fees from installment sales finance business		3,753		2,783		(969)	(25.8)	13,799	
Fees on guaranteed loans receivables		887		1,513		626	70.6	4,503	
Other financial income		4		12		7	161.9	18	
Sales		11		18		6	59.3	735	
Other operating income		1,999		1,901		(98)	(4.9)	7,695	
II. Operating expenses		77,602	74.8	68,185	67.6	(9,417)	(12.1)	295,918	71.9
Financial expenses		6,845		5,815		(1,030)	(15.1)	26,115	
Cost of Sales		11		17		6	56.5	731	
Other operating expenses		70,745		62,352		(8,393)	(11.9)	269,072	
Operating profit		26,134	25.2	32,680	32.4	6,545	25.0	115,880	28.1
III. Non-operating income		654	0.6	716	0.7	61	9.4	2,086	0.5
IV. Non-operating expenses		46	0.0	490	0.5	444	961.4	167	0.0
Income before extraordinary items		26,743	25.8	32,906	32.6	6,162	23.0	117,799	28.6
V. Extraordinary income		5	0.0	—	—	(5)	—	3,198	0.8
VI. Extraordinary losses		101	0.1	231	0.2	130	129.2	7,861	1.9
Income before income taxes		26,648	25.7	32,674	32.4	6,026	22.6	113,136	27.5
Income taxes (corporation tax, inhabitants' tax and enterprise tax)		10,820	11.3	3,510	13.1	(7,310)	13.1	54,160	11.6
Deferred income taxes		898		9,741		8,843		(6,671)	
Net income		14,929	14.4	19,422	19.3	4,492	30.1	65,648	15.9
Retained earnings carried forward from the previous period		25,871		26,228		356	1.4	25,871	
Retirement of treasury stock		3,771		—		(3,771)	—	3,771	
Interim dividends		—		—		—	—	5,742	
Unappropriated retained earnings		37,030		45,650		8,620	23.3	82,006	